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MUNSCH HARDT
KOPF & HARR PC

ATTORNEYS & COUNSELORS

Awards

Munsch Hardt and its attorneys are honored recipients of a number of state, regional and national awards. These include:

- **ACQ** — Insolvency & Restructuring Law Firm of the Year
- **ALM** — Go-To Firm, Employment and Labor
- **Chambers USA** — Leaders in Their Field; Leading Corporate/M&A Practice Group; Leading Insolvency, Restructuring and Creditors' Rights Practice Group; Leading Real Estate Practice Group
- **D CEOID Magazine** — Best Lawyers in Dallas; Rising 30 Somethings in Commercial Real Estate
- **Dallas Business Journal** — Defenders Honoree; Largest North Texas Corporate Philanthropists
- **Dallas Diversity Task Force** — Most Improved Law Firm By Overall Composite Score
- **Euromoney Institutional Investor PLC's Expert Guide to the World's Leading Insolvency and Restructuring Lawyers** — Leading Insolvency and Restructuring Lawyers
- **Finance Monthly** — Law Awards for Achievement
- **H Texas** — Lawyers for the People; Professionals on the Fast Track; Top Lawyers
- **InterContinental Finance Magazine** — Global Awards
- **Law Business Research Limited** — Who's Who Legal: Texas
- **Martindale-Hubbell** — AV® Preeminent™ Peer Review Rated
- **Texas Lawyer** — Top Notch Lawyers in Bankruptcy and Reorganization
- **Thomson Reuters** — Rising Stars; Super Lawyers
- **Woodward/White, Inc.** — Best Law Firms in Banking and Finance Law — Dallas Tier 3; Bankruptcy and Creditor Debtor Rights/ Insolvency and Reorganization Law — Dallas Tier 1 and National Tier 3; Environmental Law — Dallas Tier 3 and Houston Tier 3; Real Estate Law — Dallas Tier 3; Best Lawyers in America

Community Involvement

At Munsch Hardt, community support is an integral part of our professional responsibilities. We encourage every attorney at the firm to participate in meaningful organizations and activities that build our neighborhoods and improve the lives of others. Our attorneys are actively involved in helping advance the goals of a wide spectrum of professional and charitable organizations. Munsch Hardt's dedication to community involvement was recently recognized by the *Dallas Business Journal* as one of the Largest North Texas Corporate Philanthropists in 2010. We know that to make a difference, we must lead by example.

Right Firm. Right Now.®

In 1985, six attorneys left one of the largest law firms in Dallas to form Munsch Hardt. Their idea was to create a new type of law firm, one that did not operate like the old guard firms. They envisioned a firm that was more energetic, agile and responsive; a firm that focused on the practice groups, industries and needs critical to a new generation of business leaders. Building on the philosophy of our founders, we are now one of the dominant players in Texas with more than 100 attorneys in three offices.

We believe our success and longevity are due to our unwavering commitment to the core values that have guided us from the beginning:

- We exceed client expectations.
- We value a team based structure.
- We remain true to the entrepreneurial spirit of our founders.
- We maintain an open culture.
- We are committed to increasing our diversity and serving our community.

These values continue to underscore why we are the ... **Right Firm. Right Now.®**



bold

Business Litigation

In the Munsch Hardt Business Litigation group, our attorneys are **bold**, aggressive, well-prepared advocates. We are trial lawyers first, focused on producing the best outcome in the most efficient manner. We work with clients to drive results that meet the clients' business objectives. However, we understand litigation is rarely an effective business strategy. With accurate case evaluation, efficient staffing, targeted discovery and motion practices, and appropriate technological support, we conduct our litigation matters that make the most business sense for our clients in Texas, across the United States and around the world.

Employment & Labor

The Employment & Labor group represents employers in all aspects of employment and labor law. We litigate cases in federal and state courts and proactively advise clients on compliance issues involving various governmental agencies such as the National Labor Relations Board (NLRB), Equal Employment Opportunity Commission (EEOC), Occupational Safety and Health Administration (OSHA), Department of Labor (DOL), Office of Federal Contract Compliance Programs (OFCCP), Texas Commission on Human Rights (TCHR) and Texas Workforce Commission (TWC). We help our clients build and maintain collaborative environments for today and tomorrow.

Energy & Environmental

Whether it is a business transaction involving **innovative** technology or litigation related to traditional applications and resources, the attorneys of Munsch Hardt's Energy & Environmental group are prepared to take on the challenges with precision and persistence. Our energy clients' interests consist of virtually every aspect of the industry — from exploration and development to refining, transmission, renewable energy and marketing. Our experience in the environmental arena includes civil and criminal environmental proceedings in state and federal courts, before agencies, in permit proceedings and enforcement actions. We also perform due diligence investigations, audits and analyses of environmental related issues in a variety of corporate and real estate transactions.



innovative



strategic

Insolvency, Restructuring & Creditors' Rights

The Insolvency, Restructuring & Creditors' Rights group engages in all phases of insolvency, reorganization, restructuring, creditors' rights, bankruptcy and commercial law. Our practice group has participated in many of the largest bankruptcy and restructuring cases throughout Texas and the United States. Our clients — debtors, secured and unsecured creditors, ad hoc and official creditor and equity committees, lenders and bank groups, asset purchasers, landlords, equipment lessors, vendors, investors, insurers and trustees — turn to us to develop a **strategic** course of action tailored to their unique circumstances. Our attorneys are intimately familiar with virtually every facet of bankruptcy, reorganization and the workout process including the representation of purchasers of entire businesses or business segments of troubled enterprises both in and outside of Chapter 11. Our experience includes Chapter 11 reorganizations, liquidations, out-of-court workouts, financial restructurings, pre-packaged and pre-negotiated plans, receiverships and cross-border insolvencies. In addition, we have significant experience in litigation arising out of or relating to the bankruptcy process including complex state and federal court actions, and matters involving fraud and commercial crimes.

Finance

Attorneys in the Finance group at Munsch Hardt provide counsel to a broad clientele — from regulated financial institutions to private companies — engaged in lending and other banking activities. We are proud of our international reputation in the area of corporate finance and our ability to guide **dynamic**, sophisticated project finance deals to completion. In addition to handling a wide spectrum of banking, consumer lending, corporate finance, real estate and leasing transactions, we are experienced with the state and federal rules and regulations governing the various types of financial products and loans. We also assist our domestic and global clients with compliance issues involving operations, licensing, electronic funds transfer and payment processing.

Our representation of financial institutions and other corporate clients includes counseling, negotiating and documenting a broad range of commercial finance and lease transactions secured by a wide variety of collateral. These transactions involve representing lessors, lenders, lender groups and lender group agents when the loans or leases are structured, and in all phases of workouts and restructurings of those loans and leases.



dynamic



integrated

Real Estate

Munsch Hardt is a major player in the Texas real estate market and has one of the largest developer and investor practices in the Southwest. As the firm has grown, our work has expanded geographically to the East Coast, West Coast, Mexico, South America and the Caribbean. We represent owners and developers in sophisticated and innovative multifamily, hospitality, resort, office, retail, seniors' housing, health care and industrial real estate transactions. We handle acquisition and disposition, development and construction, leasing, environmental issues, financing, telecommunications and partnership matters. Our attorneys and paralegals are **integrated** in their approach to real estate matters and work across disciplinary lines to solve complex problems and develop strategies designed to accomplish our clients' goals.

We are a leader in the resolution of distressed real estate assets, counseling borrowers and lenders in debt restructure, foreclosure and receivership matters as well as representing investors acquiring distressed real estate and non-performing or sub-performing loans.

Health Care

Attorneys within Munsch Hardt's Health Care group understand the importance of making **informed** decisions and represent hospitals; health care facilities; physicians, nurses and health care professionals; physician and management service organizations; health care companies; insurers and others in a broad spectrum of matters involving state and federal health care laws including the physician self-referral law (Stark), anti-kickback statute, False Claims Act (FCA) and Health Insurance Portability and Accountability Act (HIPAA). We provide counsel on regulatory compliance, strategic planning, development, entity formation, contracting, operations and litigation. In addition, our attorneys educate and advise clients on the wave of new health care legislation including the Patient Protection and Access to Care Act (PPACA) and Health Care and Education Reconciliation Act (HCERA) as well as Health Information Technology for Economic and Clinical Health Act (HITECH) and electronic health record (EHR) regulations.

We represent clients in the sale or acquisition of facilities, organization of joint ventures, and mergers and acquisitions. In addition, we guide clients through a variety of contractual endeavors including managed care, development and license agreements for medical devices, management service agreements, and space and equipment leasing.



informed



responsive

Corporate & Securities

Munsch Hardt's corporate and securities clients range from start-up companies to mature corporations that have been operating for decades. Our clients represent a wide array of industries including high technology, telecommunications, manufacturing, renewable energy, entertainment, banking, financial services, health care and retail services. Our **responsive** approach is why so many companies choose us to represent them throughout their business life cycles. Many clients initially sought our counsel as they formed start-up corporations, partnerships, limited partnerships, limited liability companies or joint ventures. Today, as their organizations mature, they know they are still with the right firm.

Our attorneys provide assistance in corporate finance; mergers and acquisitions; leveraged capital and true leasing; tax planning, off-balance-sheet and tax-advantaged transactions; takeovers; contracts; franchising and distributorships; international trade; employment issues; intellectual property protection and general business matters.

Tax

As tax laws and business transactions become more complex, Munsch Hardt tax attorneys help **direct** clients to achieve federal, state and local tax efficiencies. We develop creative, practical and cost-effective solutions for closely held and publicly traded corporations, partnerships, limited liability companies and individuals.

Our Tax group handles both routine tax questions and complicated tax implications of business transactions such as real estate partnerships, tax-deferred like kind exchanges, tax-deferred corporate reorganizations, taxable acquisitions and dispositions, and transactions between closely held corporations and their shareholders. We also counsel businesses concerning the preservation and utilization of net operating losses and advise creditors of troubled companies regarding the tax consequences associated with reorganization alternatives.



direct

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