

Right Firm. Right Now.®

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## Awards

Munsch Hardt and its attorneys are honored recipients of a number of state, regional and national awards. These include:

- ACQ — Insolvency & Restructuring Law Firm of the Year
- *Chambers USA* — Leaders in Their Field; Leading Insolvency, Restructuring and Creditors' Rights Practice Group; Leading Real Estate Practice Group
- *D CEO/D Magazine* — Best Lawyers in Dallas; Rising 30 Somethings in Commercial Real Estate
- *Dallas Business Journal* — Largest Corporate Philanthropists
- Dallas Diversity Task Force — Most Improved Law Firm By Overall Composite Score
- Euromoney Institutional Investor PLC's *Expert Guide to the World's Leading Insolvency and Restructuring Lawyers* — Leading Insolvency and Restructuring Lawyers
- *H Texas* — Lawyers for the People; Professionals on the Fast Track; Top Lawyers in Houston
- Incisive Media Limited — Go-To Firm, Employment and Labor
- Key Professional Media, Inc. — Rising Stars; Super Lawyers
- Law Business Research Limited — Who's Who Legal: Texas
- Martindale-Hubbell — AV® Peer Ratings
- *Texas Lawyer* — Go-To Lawyer
- Woodward/White, Inc. — Best Lawyers in America

## Community Involvement

At Munsch Hardt, community support is an integral part of our professional responsibilities. We encourage every attorney at the firm to participate in meaningful organizations and activities that build our neighborhoods and improve the lives of others. Our attorneys are actively involved in helping advance the goals of a wide spectrum of professional and charitable organizations. Our dedication was recently recognized by the *Dallas Business Journal* as one of the 2009 Largest Corporate Philanthropists. We know that to make a difference, we must step-up and take the lead.

# Right Firm. Right Now.®

In 1985, six attorneys left one of the largest law firms in Dallas to form Munsch Hardt. Their idea was to create a new type of law firm, one that did not operate like the old guard firms. They envisioned a firm that was more energetic, agile and responsive; a firm that focused on the practice groups, industries and needs critical to a new generation of business leaders. Building on the philosophy of our founders, we are now one of the dominant players in Texas with more than 100 attorneys in three offices.

We believe our success and longevity are due to our unwavering commitment to the core values that have guided us from the beginning:

- We exceed client expectations.
- We value a team based structure.
- We remain true to the entrepreneurial spirit of our founders.
- We maintain an open culture.
- We are committed to increasing our diversity and serving our community.

These values continue to underscore why we are the ... **Right Firm. Right Now.®**



## Business Litigation

In the Munsch Hardt Business Litigation group, our attorneys are guided by two fundamental concepts. First, we are bold, aggressive, well-prepared advocates. We are more than discovery and motion litigators. We are trial lawyers who focus on what matters most to our clients — producing the best outcome in the most efficient manner. Second, even though we are proud to be great trial lawyers, we understand litigation is rarely an effective business strategy. We know our clients want sensible business solutions and our approach to litigation reflects that desire.

Our goal in every case is to provide the highest quality of service at a fee structure that makes business sense for our clients, while always keeping our eyes on the clients' objectives. That is how we approach business litigation and excel in representing prominent business clients in Texas, across the United States and around the world.

## Corporate & Securities

Munsch Hardt's corporate and securities clients range from start-up companies to mature corporations that have been operating for decades. Our clients represent a wide array of industries including high technology, telecommunications, manufacturing, entertainment, banking, financial services, health care, retail services and energy. Our responsive approach is why so many companies choose us to represent them throughout their business life cycles. Many clients initially sought our counsel as they formed start-up corporations, partnerships, limited partnerships, limited liability companies or joint ventures. Today, as their organizations mature, they know they are still with the right firm.

Our attorneys provide assistance in corporate finance; mergers and acquisitions; leveraged capital and true leasing; tax planning, off-balance-sheet and tax-advantaged transactions; takeovers; contracts; franchising and distributorships; international trade; employment issues; intellectual property protection and general business matters.





# innovative

## Energy & Environmental

Whether it is a business transaction involving innovative technology or litigation related to traditional applications and resources, the attorneys of Munsch Hardt's Energy & Environmental group are prepared to take on the challenges with precision and persistence. Our energy clients' interests consist of virtually every aspect of the industry — from exploration and development to refining, transmission and marketing. Our experience in the environmental arena includes civil and criminal environmental proceedings in state and federal courts, before agencies, in permit proceedings and enforcement actions. We also perform due diligence investigations, audits and analyses of environmental related issues in a variety of corporate and real estate transactions.

Our experience and knowledge in these areas make us the right firm for clients who know it takes a trusted partner to navigate the maze of complex energy and environmental issues they may face. Our clients include Fortune 500 energy corporations, independent oil and gas companies, landowners, residential and commercial developers, royalty and mineral rights owners, state agencies and citizens groups.

## Finance

Attorneys in the Finance group at Munsch Hardt provide counsel to a broad clientele — from regulated financial institutions to private companies — engaged in lending and other banking activities.

We are proud of our international reputation in the area of corporate finance and our ability to guide dynamic, sophisticated project finance deals to completion. In addition to handling a wide spectrum of banking, consumer lending, corporate finance, real estate and leasing transactions, we are experienced with the state and federal rules and regulations governing the various types of financial products and loans. We also assist our domestic and global clients with compliance issues involving operations, licensing, electronic funds transfer and payment processing.



# dynamic

# strategic



## Insolvency, Restructuring & Creditors' Rights

Munsch Hardt's Insolvency, Restructuring & Creditors' Rights group engages in all phases of insolvency, reorganization, restructuring, creditors' rights, bankruptcy and commercial law. Our clients — debtors, creditors, ad hoc and official committees, lenders and bank groups, asset purchasers, landlords, equipment lessors, investors and trustees — turn to us to develop a strategic course of action tailored to their unique circumstances. We are privileged to be the firm they choose to represent them in some of the largest bankruptcy and restructuring cases in Texas and the United States.

Our attorneys are intimately familiar with virtually every facet of bankruptcy, reorganization and the workout process including the representation of purchasers of entire businesses or business segments of troubled or failing enterprises both in and outside of Chapter 11. Financial institutions and other corporate clients seek our counsel in negotiating and documenting a broad range of commercial finance and lease transactions secured by a wide variety of collateral.

## Intellectual Property

In today's economy, intellectual property can be among a business' most valuable assets, adding value as collateral for loans, generating royalty streams and providing a competitive advantage in the marketplace. Munsch Hardt provides a full range of cost-effective legal services to clients who strive to protect their intellectual property assets while furthering their business objectives.

Our Intellectual Property group's experience spans a wide range of industries and technologies including telecommunications; semiconductor design, materials and fabrication; electronics; computer hardware and software; imaging devices; Internet related processes; digital signal processing; networking systems and software; mechanical and electromechanical devices; medical devices; and natural resource exploration devices and methods.





# integrated

## Real Estate

Munsch Hardt is a major player in the Texas real estate market and has one of the largest developer and investor practices in the Southwest. As the firm has grown, our work has expanded geographically to the East Coast, West Coast, Mexico, South America and the Caribbean. We represent owners and developers in sophisticated and innovative multifamily, hospitality, resort, office, retail, seniors' housing, health care and industrial real estate transactions. We handle acquisition and disposition, development and construction, leasing, environmental issues, financing, telecommunications and partnership matters. Our attorneys and paralegals are integrated in their approach to real estate matters and work across disciplinary lines to solve complex problems and develop strategies designed to accomplish our clients' goals.

We have been a leader in the acquisition and disposition of large multistate portfolios of distressed loans and distressed real estate from both governmental entities and major financial institutions on behalf of real estate investors, investment banks and foreign investors.

## Tax

As tax laws and business transactions become more complex, Munsch Hardt tax attorneys help direct clients to achieve federal, state and local tax efficiencies. We develop creative, practical and cost-effective solutions for closely held and publicly traded corporations, partnerships, limited liability companies and individuals.

Our Tax group handles both routine tax questions and complicated tax implications of business transactions such as real estate partnerships, tax-deferred like kind exchanges, tax-deferred corporate reorganizations, taxable acquisitions and dispositions, and transactions between closely held corporations and their shareholders. We also counsel businesses concerning the preservation and utilization of net operating losses and advise creditors of troubled companies regarding the tax consequences associated with reorganization alternatives.



# direct

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ATTORNEYS & COUNSELORS  
*25* years

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