

## Press Release

# Leading Texas Law Firm Paves Way for Houston Expansion with Strategic Office Move

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Munsch Hardt today announced plans to relocate its Houston operations to new office space – downtown’s iconic Pennzoil Place – in January 2013. With new hires joining now and more expected over the years, the firm has executed a long-term, 12-year lease in the heart of Houston’s Central Business District, just across the street from its current location.

While some firms have reported shrinking demand and increased expenses, Munsch Hardt predicts continued revenue growth while delivering cost-effective client services. The expansion of its Houston practice groups will not only drive demand for the firm’s services but also reinforce its reputation for focusing on key industries and needs that are critical to client success.

“As businesses of all sizes continue to cope with the sluggish economy, they’re discovering that the talent inside mid-size, regional firms more than measures up against larger, more expensive firms, which helps control legal costs,” said Steven Harr, one of Munsch Hardt’s founding shareholders. “Our rates have yielded continued growth for our firm while keeping clients’ operational expenses down. It’s a win-win.”

Adding nearly 40 percent more space to its thriving practice, the open floor plan will permit more collaboration and interaction while also allowing the firm to host client events – an increasingly popular way for law firms to build client relationships.

“With the recent reports and surveys forecasting sobering financial news for the legal industry, particularly negative growth and rising costs among large firms, Munsch Hardt is in an enviable position to recruit additional top talent to a firm that stands out not only because of its collaborative culture, but also due to the strength of its position in the Texas market,” said Munsch Hardt CEO Glenn Callison.