

## A. Michael Hainsfurther



Shareholder [Dallas](#)  
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### Education

J.D. from Washington University School of Law

- Order of the Coif

B.A. from Centenary College *magna cum laude*

- Omicron Delta Kappa

### Bar Admissions

Texas

### Related Practices

Corporate & Securities  
Corporate Structuring  
Entity Formation  
Family Offices  
Joint Ventures  
Mergers & Acquisitions  
Private Equity, Venture Capital & Investment Funds  
Private Securities Offerings  
Succession Planning

### Related Industries

Energy  
Manufacturing  
Retail

## Overview

Having joined the firm in 1989, Mike's experience includes corporate board and committee representation, corporate mergers, acquisitions, capital raising, investments and reorganizations for public and private companies in a variety of industries structured in various forms.

He also has significant securities experience including public and private offerings and the related ongoing reporting obligations of public companies. Additionally, he has experience in Securities and Exchange Commission (SEC) investigations, National Association of Securities Dealers (NASD) arbitrations, general corporate experience including the negotiation and preparation of various agreements including, joint venture, limited partnership, limited liability company, license, non-compete, shareholder, employment, distribution and trade secret agreements. For many clients, Mike functions as an outside General Counsel to help find solutions to their legal issues.

Mike has served in various leadership capacities during his time at the Firm, most recently serving as a member of Munsch Hardt's Board of Directors and is currently a 401K Trustee and manager of the equity shareholders' capital holding entity.

Technology & Telecommunications  
Transportation

## Achievements

*Chambers USA* – Leaders in Their Field, Corporate/M&A – Texas (2010-2025)

*D Magazine* – Best Lawyers in Dallas (2012, 2019, 2021-2022)

*Martindale-Hubbell*® AV Preeminent®, Peer Review Rated™

*Madison's Who's Who* (2007-2008)

*Thomson Reuters* – Texas Super Lawyers (2004-2007)

*Woodward/White, Inc.* – Best Lawyers in America, Corporate Law (2012-2026); Best Lawyers in America, Corporate Compliance Law (2025-2026); Best Lawyers in America, Mergers and Acquisitions Law (2020-2026); Best Lawyers in America, Spring Best Lawyers Business Edition (2013)

## Memberships

Dallas Bar Association, Mergers and Acquisitions and Securities Sections

Financial Executives International, Dallas Chapter

National Association of Corporate Directors

Ronald McDonald House (Former Director, Former Chairman of the Board, Chairman of the Endowment Committee and Advisory Director)

State Bar of Texas, Business Law Section

Teleglobe, Inc., Former Director (NYSE "TGO")

Texas Bar Foundation (Life Fellow)

## Experience

### Advertising Company Divestiture

Represented a leading independent operator of out-of-home advertising assets in connection with the sale of its business to a strategic buyer.

### Dealership Acquisition

Represented the buyer in the acquisition of three San Antonio-based car dealerships, including Mercedes, Honda and GM dealerships, as well as the real estate from the family that owned the New Orleans Saints.

## Energy Company Disposition

Represented an international electricity and natural gas provider in its sale to a large energy supplier in an all-cash transaction valued at more than \$450 MM.

## Healthcare License Agreement

Represented a public pharmaceutical company as they entered into a License Agreement for First-in-Class Conditioning Agent for Hematopoietic Stem Cell Transplantation in the United States.

## Private Equity Investment

Represented a private equity-backed company in its investment in a club deal to acquire a large oil and gas company.

## Private Equity Investment

Represented a private equity-backed company in the buyout of management and joint venture with new funding source for a Dallas real estate developer.

## Private Equity Investment

Represented a private equity-backed company in its investment in a robotics company.

## Private Equity Investment

Represented a private equity-backed company in its investment in an SAP software compatible company.

## Private Equity Investment

Represented a private equity-backed company in its investment in an IT consulting group.

## Private Equity Investment

Represented a private equity-backed company in its investment in a healthcare software company.

## Private Equity Investment

Represented a private equity-backed company in its investment in an oil field turbine manufacturer.

## Private Equity Investment

Represented a private equity-backed company in its investment in a movie production company.

## Private Equity Investment

Represented a private equity-backed company in its investment in a mortgage servicing company.

## Private Equity Investment

Represented a private equity-backed company in its acquisition of a Canadian technology company.

## Private Equity Investment

Represented a private equity-backed energy management company in its formation and subsequent sale to the subsidiary of a publicly-traded utility.

## Special Committee Representation

Represented the Special Committee of Directors of the General Partner for an MLP going private transaction involving a competing bidder.

## Special Committee Representation

Represented the Special Committee of Directors of the General Partner for a publicly traded limited partnership in the acquisition of a refinery from an affiliate of the General Partner.

## Special Committee Representation

Represented the Special Committee of Directors of the General Partner for a publicly traded limited partnership in the acquisition of a gas storage

## Special Committee Representation

Represented the Special Committee of Directors of the General Partner for a publicly traded limited partnership in the acquisition of an asphalt terminal.

## Special Committee Representation

Represented the Special Committee of the Board of a public company in the investigation of financial matters.

## Special Committee Representation

Represented the Special Committee of the Board of a public company in the investigation of environmental matters.

## Special Committee Member

Served as a member of the Special Committee of the Board of Directors in negotiating and completing its \$8.3 B CDN merger of Teleglobe, Inc. (NYSE: TGO) with BCE, Inc. (NYSE: BCE).

## Billboard Company

Represented a private equity-backed static and digital billboard company in its sale to a new private equity company and rollover of equity by management.

## Renewable Energy Disposition

Represented a renewable energy provider in its sale of deeded and controlled acreage, totaling more than 600,000 acres of working ranches in Wyoming, as well as its related mitigation and conservation banks.

## Telemedicine Company Disposition

Represented the seller to an industry buyer which has gone public.

## Wire Products Company

Represented a wire products company in its sale to a private equity company with facilities in Texas, Connecticut, and Massachusetts.

## Plastic Extraction Company

Represented a manufacturing company in its sale to a private equity company.

## Oil & Gas Company Disposition

Represented the seller of a fracking sand company to a private equity group.

## Technology Company Disposition

Represented i2 Technologies, Inc. in its sale to JDA Software Group, Inc.

## Public Merger Termination

Represented i2 Technologies, Inc., in its terminated merger with JDA Software Group, Inc. and the collection of a \$20 MM termination fee.

## Merger/Squeeze-Out

Represented a private telecommunications company with 100 shareholders and in excess of \$250 MM venture investment in its merger/squeeze-out with a public company.

## Aerospace Company Disposition

Represented a management team in its sale of a public aerospace parts distribution company to Boeing.

## Telecom Company Disposition

Represented a public telecommunications parts distributor in its sale to another public company.

## Going Private Disposition

Represented a public utility company in its sale and going private transaction with a private equity group.

## Technology + Defense Disposition

Represented a public technology and defense company in its sale to a General Electric Company subsidiary.

## Manufacturing Acquisition

Represented a German company in its acquisition of a peroxide manufacturing company.

## Technology Company Disposition

Represented a private technology company with two founders and approximately 30 equity and 20 option holders in its sale of the business to a private equity firm.

## IPO Representations

Represented numerous companies in their IPOs, some from start up through going public and their sale.

## Public Equity + Debt Issuances

Represented numerous public companies in public equity and debt issuances.

## Distribution Company Acquisition

Represented the buyer of a company that imports retail products from China for mass distribution.

## Construction Company Disposition

Represented the seller of a specialty construction company to a private equity group.

## Newsroom

**Press Release:** Sixty (60) Munsch Hardt Attorneys and One Lawyer of the Year Highlighted in 2026 Best Lawyers® in America Directory

**Press Release:** 2025 Chambers USA Directory Ranks Practices + Attorneys at Munsch Hardt

**Press Release:** Munsch Hardt Advises Premier Outdoor Media + Caruth Capital Partners in Strategic Divestiture to Lamar Advertising

**Press Release:** Fifty-Four (54) Munsch Hardt Attorneys Honored in 2025 Best Lawyers in America Directory

**Press Release:** Chambers USA 2024 Directory Ranks Munsch Hardt Practices and Attorneys

**Press Release:** Munsch Hardt Assists Clients in Multi-Million Dollar Transaction

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- Press Release:** 'Best Lawyers in America®' Names 47 Munsch Hardt Attorneys to its 2024 List and Two as 'Lawyers of the Year'
- Press Release:** Chambers USA 2023 Directory Highlights Munsch Hardt Practices + Attorneys
- Press Release:** Munsch Hardt Attorneys Honored as 2023 'Best Lawyers in America®,' 'Ones to Watch', and 'Lawyer of the Year'
- Press Release:** Six Munsch Hardt Practice Groups and 12 Lawyers Ranked by Chambers USA 2022
- Press Release:** Six Munsch Hardt Attorneys Selected As D Magazine's 2022 'Best Lawyers in Dallas'
- Press Release:** Munsch Hardt Attorneys Honored as 2022 'Best Lawyers in America', 'Ones to Watch' and 'Lawyer of the Year'
- Press Release:** Chambers USA 2021 Rankings Include Six Munsch Hardt Practice Groups and Ten Attorneys
- Press Release:** Eleven Munsch Hardt Attorneys Named "Best Lawyers in Dallas" by D Magazine
- Press Release:** Munsch Hardt Attorneys Honored as '2021 Best Lawyers in America' and 'Ones to Watch'
- Press Release:** Munsch Hardt's Chambers USA 2020 Rankings Include Four Practice Groups and Six Attorneys
- In The News:** Vistra Energy Announces Agreement to Acquire Ambit Energy
- Press Release:** Twenty-One Munsch Hardt Attorneys Honored as '2020 Best Lawyers in America'
- Press Release:** Chambers USA 2019 Ranks Five Munsch Hardt Practice Groups and Seven Lawyers
- Press Release:** Eight Munsch Hardt Attorneys Selected for D Magazine's 2019 'Best Lawyers in Dallas' List
- Press Release:** Munsch Hardt Attorney Closes Two Middle-Market Transactions, Signs Up a Third in Less Than 30 Days
- Press Release:** Sixteen Munsch Hardt Attorneys Recognized as 2019 "Best Lawyers in America"
- Press Release:** Munsch Hardt Again Recognized as Industry Leader in 2018 Chambers USA
- Press Release:** Fourteen Munsch Hardt Attorneys Honored as '2018 Best Lawyers in America'
- Press Release:** Munsch Hardt Increases Practice, Individual Rankings in 2017 Chambers USA
- Press Release:** Munsch Hardt Recognized as Industry Leader in 2016 Chambers USA
- Press Release:** Fifteen Munsch Hardt Attorneys Recognized as 2017 Best Lawyers in America
- Press Release:** Fourteen Munsch Hardt Attorneys Recognized as 'Best Lawyers in America 2016'
- Press Release:** Munsch Hardt Practice Groups, Lawyers Recognized as Industry Leaders in 2015 Chambers USA
- Press Release:** Fourteen Munsch Hardt Attorneys Recognized as 'Best Lawyers in America 2015'
- Press Release:** Munsch Hardt Shareholders Recognized as Frontrunners in 2014 Chambers USA
- Press Release:** Best Lawyers 2014 Recognizes Munsch Hardt Attorneys
- Press Release:** Munsch Hardt Practice Areas and Attorneys Recognized by Chambers USA
- Press Release:** U.S. News Best Lawyers Announces 2013 Spring Best Lawyers

**Press Release:** U.S. News Best Lawyers Recognizes Munsch Hardt Attorneys as Texas' Best

**Press Release:** Chambers USA Names Munsch Hardt Attorneys Leaders In Their Field

**Press Release:** U.S. News - Best Lawyers Recognizes Munsch Hardt Attorneys

**Press Release:** Best Lawyers Recognizes Munsch Hardt Attorneys

**Press Release:** Munsch Hardt Receives Honor Recognition from Chambers USA

**Press Release:** D Magazine Names One Munsch Hardt Best Lawyers in Dallas

**Press Release:** Munsch Hardt Reelects Callison as CEO, Elects New Vice Chairman and Management Committee Members

**Press Release:** Munsch Hardt Attorneys Recognized as Best Lawyers in America

**Press Release:** Munsch Hardt Recognized in Chambers USA 2011

**Press Release:** Six Munsch Hardt Attorneys Named Leaders in Their Field by Chambers USA 2010