

Andrew "Drew" Palmer



Shareholder [Dallas](#)
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Education

J.D. from Southern Methodist University, Dedman School of Law *cum laude*

- SMU Law Review

B.B.A. from The University of Texas at Austin

Bar Admissions

Texas

Related Practices

Real Estate
Industrial Projects
Leasing & Management

Related Industries

Hospitality

Achievements

Woodward/White, Inc. – Best Lawyers: Ones to Watch, Real Estate Law (2024-2025)

Memberships

Overview

Drew is a real estate attorney that helps investors and developers with the entire life cycle of a real estate project, from the initial purchase and financing, to development and leasing, and to the eventual sale of the project. Drew's clients range from institutional funds and corporations to individual developers with industrial, hospitality, self-storage, retail, office and other real estate projects, both locally and nationally.

In addition, Drew has a significant background in negotiating commercial leases, representing owners and tenant with industrial, office, and mixed-use buildings, and shopping centers. Drew also represents owners and operators with management agreements in the hospitality and coworking industries.

While in law school, Drew interned in the corporate real estate department of American Airlines, and served as a member of the SMU Law Review Association.

State Bar of Texas

NAIOP, North Texas Chapter (Developing Leaders Board Member)

Texas Exes (Life Member)

The Real Estate Council (Young Guns Member)

Experience

Industrial Facilities Development

Assisted in representing a prominent real estate fund in closing the acquisition of and developing multiple self-storage facilities in Texas, Arizona, Oregon, North Carolina and Washington, including the negotiation of management agreements with the self-storage manager and the negotiation of construction loans.

Manufacturing Leasing

Assisted in representing an American flooring manufacturer in a significant number of leases throughout the United States and Canada, including more than 40 leases and lease amendments in 10 weeks.

Hotel Acquisition

Assisted in representing a prominent real estate fund in closing the acquisition of a 418-room, full-service hotel in Boston, Massachusetts that was acquired with one of the client's joint venture partners, who now manages the hotel.

Technology Company Leasing

Assisted in representing the industrial development arm of a prominent real estate fund in a build-to-suit lease for one of the world's leading medical technology companies. The lease covers 24 acres of land with a 209,000 square foot, free standing building (subject to expansion), as well as several outdoor amenities, including a soccer field and sports court.

Transportation Leasing

Assisted in representing the industrial development arm of a prominent real estate fund in a 341,000 rentable square foot lease for a trucking company in Building 5 of a business park. Because Building 5 was not yet constructed at the time of the lease, the transaction also required negotiation of an additional 20-month lease for approximately 86,000 rentable square feet in Building 2 of the same office park.

Landlord Office Leasing

Represented a commercial real estate developer as landlord in leasing an entire 242,000-square-foot mass-timber office building in Frisco, Texas. The premises will accommodate approximately 1,000 employees, and the lease has been recorded as the largest office lease in DFW in the past two years.

Newsroom

Press Release: Best Lawyers 'Ones to Watch' 2025 Edition Features 41 Munsch Hardt Attorneys

Speech: Developer / Owners / Investors

Press Release: Thirty-Nine (39) Munsch Hardt Attorneys Featured in Best Lawyers 'Ones to Watch' 2024 Edition

In The News: D Magazine Recognizes Munsch Hardt Shareholder Promotions

Press Release: Munsch Hardt Announces 2023 Promotions to Equity Shareholder and Shareholder

Article: Texas Landlords and Tenants: Get Prepared to be Reasonable

In The News: Texas Rule Tweaks Could Help Grow Crowdfunding Market

Press Release: Munsch Hardt Congratulates Its Associate on Passing the Texas Bar

Article: The Intrastate Crowdfunding Exemption