

## Andrew "Drew" Palmer



Shareholder [Dallas](#)  
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### Education

J.D. from Southern Methodist University, Dedman School of Law *cum laude*

- SMU Law Review

B.B.A. from The University of Texas at Austin

### Bar Admissions

Texas

### Related Practices

Real Estate  
Industrial Projects  
Leasing & Management

### Related Industries

Hospitality  
Real Estate

### Achievements

*Woodward/White, Inc.* – Best Lawyers: Ones to Watch, Real Estate Law (2024)

### Memberships

## Overview

Drew is a real estate attorney that helps investors and developers with the entire life cycle of a real estate project, from the initial purchase and financing, to development and leasing, and to the eventual sale of the project. Drew's clients range from institutional funds and corporations to individual developers with industrial, hospitality, self-storage, retail, office and other real estate projects, both locally and nationally.

In addition, Drew has a significant background in negotiating commercial leases, representing owners and tenant with industrial, office, and mixed-use buildings, and shopping centers. Drew also represents owners and operators with management agreements in the hospitality and coworking industries.

While in law school, Drew interned in the corporate real estate department of American Airlines, and served as a member of the SMU Law Review Association.

State Bar of Texas

NAIOP, North Texas Chapter (Developing Leaders Board Member)

Texas Exes (Life Member)

The Real Estate Council (Young Guns Member)

## Experience

### Industrial Facilities Development

Assisted in representing a prominent real estate fund in closing the acquisition of and developing multiple self-storage facilities in Texas, Arizona, Oregon, North Carolina and Washington, including the negotiation of management agreements with the self-storage manager and the negotiation of construction loans.

### Manufacturing Leasing

Assisted in representing an American flooring manufacturer in a significant number of leases throughout the United States and Canada, including more than 40 leases and lease amendments in 10 weeks.

### Hotel Acquisition

Assisted in representing a prominent real estate fund in closing the acquisition of a 418-room, full-service hotel in Boston, Massachusetts that was acquired with one of the client's joint venture partners, who now manages the hotel.

### Technology Company Leasing

Assisted in representing the industrial development arm of a prominent real estate fund in a build-to-suit lease for one of the world's leading medical technology companies. The lease covers 24 acres of land with a 209,000 square foot, free standing building (subject to expansion), as well as several outdoor amenities, including a soccer field and sports court.

### Transportation Leasing

Assisted in representing the industrial development arm of a prominent real estate fund in a 341,000 rentable square foot lease for a trucking company in Building 5 of a business park. Because Building 5 was not yet constructed at the time of the lease, the transaction also required negotiation of an additional 20-month lease for approximately 86,000 rentable square feet in Building 2 of the same office park.

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## Newsroom

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**Speech:** Developer / Owners / Investors

**Press Release:** Fifty-One (51) Munsch Hardt Attorneys Featured in Best Lawyers 'Ones to Watch' 2024 Edition

**In The News:** D Magazine Recognizes Munsch Hardt Shareholder Promotions

**Press Release:** Munsch Hardt Announces 2023 Promotions to Equity Shareholder and Shareholder

**Article:** Texas Landlords and Tenants: Get Prepared to be Reasonable

**In The News:** Texas Rule Tweaks Could Help Grow Crowdfunding Market

**Press Release:** Munsch Hardt Congratulates Its Associate on Passing the Texas Bar

**Article:** The Intrastate Crowdfunding Exemption