

Caleb D. Trotter



Shareholder [Dallas](#)
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Education

J.D. from Southern Methodist University, Dedman School of Law *cum laude*

- Moot Court
- *SMU Law Review* (Senior Staff Editor)

B.A. from The University of Texas at Austin with honors

Bar Admissions

United States District Court for the Eastern and Northern Districts of Texas
Texas

Related Practices

Litigation
Real Estate
Industrial Projects
Leasing & Management
Multifamily
Real Estate Finance
Retail Centers
REITs

Related Industries

Construction

Overview

Caleb maintains a well-rounded commercial real estate practice, with a focus on representing industrial, mixed-use and office clients in a variety of leasing, lending and development matters.

His leasing practice includes representing both landlords and tenants. He represents multiple institutional property owners and developers, including numerous leasing transactions for more than 100,000 square feet of space. Caleb's representation of landlords also includes extensive experience in leasing disputes and property management issues. He also represents a wide variety of office, industrial and retail tenants in connection with their leasing needs.

Caleb also represents institutional and non-institutional lenders in construction loans, refinancings, "hard money" lending and bridge lending. His work with lenders extends through all phases of the transaction, including forbearance agreements, foreclosures and deeds in lieu of foreclosure agreements. Caleb's construction lending practice focuses on urban multifamily and mixed-use projects.

Additionally, Caleb represents investors and developers in raw land acquisition and development of office, industrial and mixed-use projects, including data centers, apartments and commercial business parks.

Real Estate

Achievements

Thomson Reuters – Texas Rising Stars (2017-2019)

Memberships

Dallas Association of Young Lawyers (2013 Leadership Class; Equal Access to Justice Committee Co-Chair)

Dallas Bar Association

Dallas Regional Chamber (Young Professionals)

Dallas Texas Exes

Patrick E. Higginbotham American Inn of Court (Associate)

State Bar of Texas

The Real Estate Council (Young Guns Member; 2016/2017 Associate Leadership Class Member)

Experience

Industrial Leasing

Representing a Pennsylvania-based real estate investment trust (REIT) in ongoing real estate matters; past work includes negotiating a single-tenant lease of 341,442 rentable square feet in Irving, Texas.

Industrial Leasing

Representing a New York-based real estate investment fund (REIT) in negotiating leases and related matters, including property management work, for approximately 35 million square feet of industrial properties in Texas, Florida, Illinois, Ohio and other states.

Industrial Leasing

Representing the U.S. subsidiary of a Tokyo, Japan-based freight-forwarding company in their office, industrial and port facilities on both coasts, including facilities consisting of more than 50,000 rentable square feet.

Office Building Leasing

Represented a Texas-based private investor in leasing a high-rise office building in Uptown Dallas, Texas, followed by a seller-financed disposition.

Office Building Leasing

Representing a Texas-based joint venture in leasing, renovating and property management of a high-rise office building in the Dallas Central Business District.

Office Building Leasing

Representing the real estate investment arm of a publicly-traded, New York-based insurance company in its leasing, renovation and property management matters in a high-rise office building in North Dallas, Texas.

2015 Best Real Estate Deal

Represented the U.S. subsidiary of a Japan-based data center company in its acquisition and development of a new data center in Garland, Texas, which acquisition included a tax incentives agreement and various easement agreements. The transaction was awarded the 2015 Best Real Estate Deal – Data Centers, by the *Dallas Business Journal*.

Mixed-Use Construction Loans

Representing the Dallas office of a Springfield, Missouri-based bank in multifamily and mixed-used construction loans, including syndications and participations in loans secured by real estate assets in Texas and across the country.

Newsroom

Press Release: Munsch Hardt Announces 2019 Promotions to Equity Shareholder and Shareholder

Press Release: 14 Munsch Hardt Attorneys Named on the Super Lawyers 2019 Rising Stars List

Press Release: Twelve Munsch Hardt Attorneys Named to 2018 Texas Rising Stars List

Press Release: Nine Munsch Hardt Attorneys Recognized as 2017 Rising Stars by Thomson Reuters

Article: Assignment Issues in Construction Contracts

Article: Be Wary of Over-Reliance on AIA Form Contracts

Press Release: Two Munsch Hardt Client Projects Win Dallas Business Journal's Best Real Estate Deals

In The News: Trotter Featured in Texas Jury Verdict Review & Analysis