



Shareholder Houston 700 Milam Street, Suite 800 Houston, Texas 77002-2806 O: 713.222.1470 D: 713.222.4034 dsternthal@munsch.com

#### **Education**

J.D. from The University of Texas School of Law M.A. from The Hebrew University of Jerusalem with honors

B.A. from McGill University with honors

### **Bar Admissions**

Texas

United States District Court for the Southern District of Texas

#### **Related Practices**

Corporate & Securities Corporate Structuring **Entity Formation** Joint Ventures Mergers & Acquisitions Private Equity, Venture Capital & Investment Funds Private Securities Offerings Succession Planning

### **Related Industries**

Health Care

# **Overview**

Daniel Sternthal is a recognized authority on regulatory. business and policy issues related to health care. He serves as strategic counsel to a diverse range of health care entities (both for profit and not-for-profit) as they evaluate regulatory, administrative and transactional opportunities and navigate through challenges.

For the last 20 years Daniel has focused his practice on the health care industry, representing providers across the continuum of care including medical practices, ambulatory surgery centers, hospitals, long-term care facilities, health care start-ups, medical device companies and an array of ancillary service providers on issues relating to regulatory, operational and corporate matters.

Daniel is Board Certified in Health Law by the Texas Board of Legal Specialization, a certification held by fewer than 80 attorneys statewide and serves on the organization's Health Law Exam Commission. He is an active member of the national, state and local health care bar, currently serving as Chair of the American Health Law Association's Post-Acute & Long Term Service Practice Group and an officer of the State Bar of Texas' Health Law Section. Daniel has previously served as a member of the LeadingAge Legal Committee and as an officer of the Houston Bar Association's Health Law Section. He also served as an adjunct professor at the University of Houston-Clear Lake where he taught a course on the Legal Aspects of Healthcare Administration and held a position as an adjunct professor for the Spring 2016 semester at the University of Houston, teaching a course on Long Term Care and the Law.

Daniel earned his JD from The University of Texas School





#### **Achievements**

Chambers USA – Leaders in Their Field, Healthcare Law – Texas (2017-2023)

*Houstonia Magazine* – Top Lawyer, Health Care Law (2021-2023)

Six Sigma - Lean Green Belt Certification

Texas Board of Legal Specialization – Board Certified, Health Law

Thomson Reuters – Texas Super Lawyers (2021-2023)

*Woodward/White, Inc.* – Best Lawyers in America, Health Care Law (2024)

### Memberships

American Bar Association, Health Law Section

American Health Law Association, Post-Acute & Long Term Services Practice Group (Chair, 2019-2021; Vice Chair of Educational Programming)

Houston Bar Association, Health Law Section (Treasurer)

LeadingAge Legal Committee (2022 - 2024)

Leading Age of Texas (Legal Committee, 2017-2020)

State Bar of Texas, 2022 Council of the Health Law Section (Secretary)

Texas Board of Legal Specialization Health Law Exam Commission

of Law. He holds a master's degree from The Hebrew University of Jerusalem and a bachelor's degree from McGill University.

# **Experience**

#### **Health Care Reform**

Advised a client regarding health care reform and assisted in the planning and development of an Accountable Care Organization.

# **Health Care Compliance**

Drafted medical staff bylaws and compliance plans for hospitals, long term care facilities and other health care providers.



### **Health Care Facility Transactions**

Advised clients on the purchase and sale of ORFs and CORFs and other rehabilitation facilities.

#### FHA + ADA

Advised clients on the applicability of the Fair Housing Act (FHA) and the Americans with Disabilities Act (ADA) in the long term care context.

### **Health Care Admissions Agreements**

Drafted admissions agreements for long term care providers.

#### Non-Profit Certification

Advised and assisted clients in obtaining Texas State Medical Board certification as non-profit organizations.

# **Health Care Agreements**

Drafted and negotiated a wide range of health care related agreements, including employment agreements, provider agreements, call-coverage agreements, locum tenens agreements and admission agreements.

#### Health Care M&A

Assisted in representing providers in formations, mergers, reorganizations and acquisitions, including individual and group medical practices.

# **Health Care Regulatory Initiatives**

Monitored state and federal legislative and regulatory initiatives related to the health care industry and advised health care providers of the potential ramifications of same.

# **Medical Staff Bylaws**

Reviewed and revised medical staff bylaws.



### **Non-Profit Compliance Issues**

Advised non-profit charitable organizations with regard to corporate and compliance issues related to the maintenance of their tax-exempt status.

### **Health Care Regulatory Compliance**

Interpreted and analyzed compliance with federal and state anti-fraud and abuse statutes and applicable regulations, and the Stark statute and regulations.

#### **Health Care Licensure Issues**

Represented clients in licensure-related issues in order to operate in Texas as a health maintenance organization, third party administrator and utilization review agent.

### **Health Care Management**

Created management companies for managing medical practices and other health care providers.

#### **Outside General Counsel**

Served as outside general counsel to a state association that represents physical therapists.

# **Senior Living Facilities**

Represented nursing facilities, home-health agencies and assisted living facilities in Informal Dispute Resolutions with the Texas Department of Aging and Disability Services.

# **Health Care Litigation**

Represented a group home provider in litigation involving zoning and compliance with city ordinances.

# **Physicians Representation**

Assisted in the representation of physicians in front of the Texas State Medical Board.



# **Newsroom**

Speech: Safeguard Your Ketamine Clinic: Legal Expertise You Need to Know

Speech: Munsch Hardt Presents Is There A Whistleblower In Your Midst? Webinar

Article: USAP's Motion to Dismiss FTC Case Update

Press Release: 14 Munsch Hardt Attorneys Recognized in 2023 Texas Super Lawyers® Directory

Press Release: 'Best Lawyers in America®' Names 54 Munsch Hardt Attorneys to its 2024 List and Two as 'Lawyers of the

Year'

Speech: Ketamine and Legal Implications

Press Release: Chambers USA 2023 Directory Highlights Munsch Hardt Practices + Attorneys

Speech: Hospitals, Private Equity Firms, and Insurers, Oh My! The Decline of Physician Owned Practices

Speech: Tips and Tricks to Navigating and Negotiating Your First Physician Employment Agreement

Speech: Private Equity Acquisition & Its Realities

Press Release: 2022 Texas Super Lawyers® Recognizes 13 Munsch Hardt Attorneys

Speech: Legal Considerations in Ketamine Clinics

Press Release: Six Munsch Hardt Practice Groups and 12 Lawyers Ranked by Chambers USA 2022

**Article**: The No Surprises Act: What to Expect

Speech: Legal Issues in the Ketamine Space

Speech: Top 5 Transactional, Operational and Corporate Issues Assisted Living Operators will Face in 2021 and Beyond

Speech: Top 5 Regulatory Issues Assisted Living Operators Will Face in 2021 and Beyond

Press Release: Twelve Munsch Hardt Attorneys Named to 2021 Texas Super Lawyers List

Speech: Texas Organization of Residential Care Homes Panel

Article: Trends That Aim to Reduce Costs, Improve Outcomes and Ensure Health Care Benefits for Your Workforce

Press Release: Chambers USA 2021 Rankings Include Six Munsch Hardt Practice Groups and Ten Attorneys

**Speech**: The Changing Face of Healthcare

**Speech**: Physician Employment Agreements

Speech: Navigating the Effects of COVID-19: Operational, Financial, Compliance and Risk Strategies for Today, Tomorrow,

and Beyond

Speech: Vaccine Administration to Employees, Residents, and Others in the Long Term Care Context

Speech: Navigating the Effects of COVID-19

Press Release: Strategic Growth Remains a Major Focus for Munsch Hardt in 2020





Speech: COVID-19 and Long Term Care Facilities: A Conversation with General Counsel and VP of Clinical Services

In The News: CMS Request on Requirements of Participation Opens Door for SNFs

Article: CMS issues final rule on requirements of participation for nursing homes

Article: HHS issues final rule on the ACA's anti-discrimination provisions