Dallas Austin Houston

Attorneys & Counselors



# **Overview**

David provides trusted counsel to corporate clients on a full range of transactional and financing matters. Drawing on his extensive experience in large law firms and as a former general counsel, he delivers practical, real-world guidance to his clients and focuses on anticipating and solving their problems calmly and creatively.

He has represented Fortune 100, mid-size and small business clients in M&A transactions, corporate credit agreements, asset-backed credit facilities, public and private bond financings, letter of credit facilities, project financings, structured financings, private placement of debt and equity, mezzanine loans, other hybrid debtequity transactions, as well as the development, leasing, construction and management of energy and other infrastructure projects.

David's energy industry and infrastructure clients have included companies involved in onshore and offshore oil and gas exploration and production, transportation and pipelines, natural gas processing and transportation, as well as ancillary services such as equipment supply and seismic analysis. Among these are bond-financed transactions involving power plants, educational facilities and commercial real estate.

In addition. David advises franchisors and franchisees with respect to offering documents, franchise agreements, area development agreements and purchases and sales of franchised businesses.

Before joining Munsch Hardt, David worked at a national corporate law firm in its Houston office; before that, he served for more than a decade as general counsel of Northern Star Generation LLC, a private equity-owned power generation company with operations across the

R. Roth

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## Education

J.D. from The University of Texas at Austin School of Law B.B.A. from University of Michigan

## **Bar Admissions**

California Texas

## **Related Practices**

Corporate & Securities Corporate Governance Corporate Structuring **Entity Formation** Family Offices Joint Ventures Mergers & Acquisitions Private Equity, Venture Capital & Investment Funds Finance Asset-Based Lending **Distressed Debt** Mezzanine Lending **Reserve-Based Lending Real Estate Finance** Intellectual Property



U.S. He also served as vice president and assistant general counsel at Dynegy, an international, publicly-

where he was head of the Finance and Corporate

owned provider of power, capacity and ancillary services,

#### **Related Industries**

Energy Hospitality Manufacturing Retail Technology & Telecommunications Restaurants

Memberships

American Bar Association (Project Finance and Development Committees; ABA Franchise Forum) Alliance of Merger & Acquisition Advisors

# Experience

# M&A Transactions

Represented Sellers and Buyers in transactions involving software products and services, online retail and business-tobusiness sales, products manufacturing, food manufacturing and distribution, restaurant and hospitality businesses, services businesses, construction and building repair, energy services businesses and infrastructure assets, including legacy and renewable power generation, midstream processing and gathering and transportation of hydrocarbons.

# **Bond Financings**

Acted as borrower's counsel in multiple public and private bond offerings and bond-backed financings, including corporate general purpose bonds and infrastructure project bonds for energy, public education and commercial real estate assets.

# **Energy Debt Restructuring**

Acted as lender's counsel in the debt restructuring of a \$150 MM term loan, revolver and swing loan facility for a Texasbased energy services company.

# Financing + Acquisition Debt

Acted as Borrower's counsel in the original financing of a portfolio acquisition, the subsequent roll-up financing of the original portfolio debt and additional acquisition debt in the 144A and Term Loan B markets.

Transactions legal group.

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# **E&P Debt Refinancing**

Responsible for debt refinancing for the private holder of a \$100 MM second lien note in an exploration and production company and the subsequent conversion of the refinanced debt into preferred convertible equity.

# **Credit Facilities Restructuring**

Acted as Borrower's counsel in the restructuring of \$1.6 B in corporate credit facilities to address company liquidity and credit quality issues.

# **Revolving Credit Agreements**

Represented borrowers in secured and unsecured corporate revolving credit agreements for two holding companies, an electric utility and a regulated gas pipeline, totaling more than \$5 B.

# **Project Financing Transactions**

Acted for borrower in multiple project financings, including lease financings and traditional credit agreements for six power plants, totaling more than \$1 B.

# **Secured Financing Transactions**

Served as Borrower's counsel in an \$850 MM secured financing for base load coal power plants located in the Midwestern U.S.

# **Energy Transactions**

Drafted, reviewed and negotiated various transactional documents, corporate documents and industry contracts and for upstream, midstream and downstream energy companies, including power plant owners and operators and power resellers.

# LNG Private Equity Investment

Served as outside project counsel in a \$1.5 B private equity investment to construct, develop and own an LNG export terminal in Louisiana.



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#### **Power Purchase Agreements**

Represented client in the financial and contractual restructuring of power purchase agreements and divestiture of two power plants in the Northeast United States.

#### **Power Plant Ownership Interests**

Assisted clients in multiple acquisitions and divestitures of ownership interests in power plants in the FRCC, PJM, WECC and SERC regions.

#### **Energy Joint Ventures**

Represented a public MLP with the formation of joint ventures to construct and own more than \$400 MM of Deepwater Gulf of Mexico pipelines and platforms with Texaco, Shell and Marathon and in its offshore drilling program.

#### **Power Purchase Agreements**

Represented client in the conversion of a coal-fired power plant to biomass and the negotiation of a 20-year power purchase agreement in connection with the conversion.

#### **Project Development + Operations**

Served as lead project development counsel on three domestic, natural gas-fired power plants. Also served as project operations counsel on a wind-powered generating facility.

## **Energy Hedging Transactions**

Represented clients in physical and financial hedging transactions for energy projects and interest rate hedges for corporate and project debt.

## **SEC Registration + Compliance**

Represented clients in SEC registration (going public transactions) and compliance for both equity and debt transactions.

#### **Power Plant Fuel Price Hedge**

Asset-backed fuel price hedge of gas supply for a major power plant (12,000 MMBtus per day, for 12 years).

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# **Divestiture Transactions**

Represented client in the divestiture of Canadian operating subsidiaries in multiple transactions.

# Trading Operations Liquidation

Represented client in the wind-down and liquidation of European trading operations.

## NG Purchase + Sale Agreement

Represented client in the securitization, renegotiation and termination of a 2.8 Bcf/day natural gas purchase and sale agreement, and transfer of existing marketing and trading operations to the counterparty.

# **Portfolio Management**

Participated in the commercial management of a portfolio of 15 power generation facilities, including board of directors, partnership and executive committee meetings and advising executives, asset managers and facility employees on various legal and commercial matters.

# **Energy Services Acquisition**

Represented an integrated energy services company in its acquisition of a publicly-traded midstream gas processor (the company's initial "going public" transaction).

## **Energy Acquisitions + Divestitures**

Represented clients in multiple acquisitions and divestitures of ownership interests in pipelines and gathering systems onshore and offshore in the US.

# Newsroom

Newsletter: IRS Announces Withdrawal Process for Employee Retention Credit Claims

In The News: When PPP Loans Aren't Forgiven, Some Borrowers Are Heading to Court

Speech: 2022 ITServe Synergy Annual Conference

In The News: \$10 Million PPP Loan Forgiveness: Lawyers Credit Parallel Negotiation

Newsletter: New Law Makes PPP Loans More Widely Available and Easier to Have Forgiven

In The News: What we know — and don't know — about PPP loan forgiveness

- In The News: Small-Business Owners Are Anxious Despite Federal Aid: A Q&A With Munsch Hardt's David Roth
- In The News: SBA Faces 'Parade' of Lawsuits Over Handling of PPP
- In The News: Small Businesses Could Be Caught in PPP Loan Forgiveness Process Into 2022 And Beyond
- Article: COVID-19: PPP Update Everything Changes
- Newsletter: COVID-19: 10 Things We Learned From Reading the SBA's PPP Forgiveness Application
- Press Release: Munsch Hardt Adds Corporate, Energy Shareholder in Houston
- Article: Guide to the Financing of Renewable Energy Projects: Analysis and Review of Related Power Purchase Agreements
- Article: Equifax Data Breach: What You Should Do Now
- Article: Equitable Remedies and Cumulative Remedies in Texas Contract Law