



Shareholder Dallas 500 N. Akard Street, Suite 4000 Dallas, Texas 75201-6605 O: 214.855.7500 D: 214.880.1071 ibeckman@munsch.com

Education

J.D. from Southern Methodist University, Dedman School of Law

- Dean's Scholarship Recipient
- Hispanic Law Student Association, President
- Student Bar Association, Secretary
- The Barristers, Member

B.A. from The University of Texas

Bar Admissions

Texas

Related Practices

Real Estate
Acquisition & Disposition
Industrial Projects
Leasing & Management
Multifamily
Public-Private Partnerships
Retail Centers

Related Industries

Hospitality

Overview

Julia's clients trust her to be an extension of their team, and through critical thinking and collaboration, she meets their immediate real estate needs and helps them achieve their long-term business goals. She represents commercial real estate investors, borrowers and developers in the acquisition, disposition and development of multifamily, hospitality, industrial, retail, and farm and ranch properties in Texas and across the country. Julia also represents real estate investors in transactions involving public-private partnerships, tax credit finance, state and local incentives, opportunity zones, traditional equity and debt financing.

She is a leader in real estate deals, from single asset acquisitions, to complex mixed-use developments, and her extensive title experience allows her to navigate and ensure the expeditious resolution of complicated due diligence issues that often arise. While guiding a transaction, she builds relationships with adverse parties and their counsel to make sure that the deal always gets done.

Julia is a native of Dallas, speaks Spanish and Italian, and enjoys cooking and spending time with her husband and dog.



Real Estate

Achievements

Thomson Reuters – Texas Rising Stars (2022-2024)

Woodward/White, Inc. – Best Lawyers: Ones to Watch,
Real Estate Law (2022-2024)

Memberships

The Real Estate Council (Young Guns Core Committee, Diversity, Equity and Inclusion Chair)

State Bar of Texas

Dallas Bar Association (Real Property Section Board Member, 2022-present; Treasurer, 2023)

Dallas Bar Foundation (Fellow)

Dallas Association of Young Lawyers

Highland Park High School Alumni Association (Secretary of the Executive Board)

Texas Bar Foundation (Fellow)

Texas Exes (Life Member)

Languages

Spanish

Italian

Experience

Joint Venture Agreements

Assisted in representing a real estate investment arm of an international auto manufacturer in multiple joint venture agreements for the development of student housing and multifamily projects.

Hotel Acquisitions

Represented a prominent hotel developer and investor in the acquisition and disposition of multiple hotel portfolios across the country valued at more than \$1B. Munsch Hardt handled all aspects of the transaction, including the purchase and sale agreement, due diligence, loan documentation and negotiations with the franchisor for a new franchise agreement.



Mixed-Use Developments

Represented a real estate developer in the acquisition of multiple new development sites in Dallas, Texas.

New Market Tax Credits

Represented a real estate investor and developer in securing New Market Tax Credit financing for a multi-million dollar mixed-use development serving South Dallas.

Retail Acquisition

Represented a real estate investor in the acquisition of a multi-tenant retail property in Princeton, Texas.

Retail Acquisition

Represented a real estate investor in the acquisition of a multi-tenant retail and industrial properties across the State of Texas.

Mixed-Use Development Financing

Represented a commercial bank in connection with the financing of a mixed-use development located in Fort Worth.

Multi-Family Acquisition

Represents a real estate investor in the acquisition of multiple multi-family properties across the State of Texas.

Newsroom

Press Release: Munsch Hardt Announces 2024 Equity Shareholder and Shareholder Promotions

Press Release: 2024 Texas Super Lawyers® Rising Stars Highlights 16 Munsch Hardt Attorneys

Press Release: Texas Super Lawyers® 2024 Top Women Attorneys List Recognizes Seven (7) Munsch Hardt Attorneys

Speech: What, Like It's Hard? Approaching Law School with Elle-Woods-Style Confidence

Press Release: Fifty-One (51) Munsch Hardt Attorneys Featured in Best Lawyers 'Ones to Watch' 2024 Edition

Press Release: 2023 Texas Super Lawyers® Rising Stars Recognizes 12 Munsch Hardt Attorneys

Press Release: Munsch Hardt Real Estate Team Assists with Acquisition of a 45 Hotel Property Portfolio





Press Release: Munsch Hardt Attorneys Honored as 2023 'Best Lawyers in America®,' 'Ones to Watch', and 'Lawyer of the Year'

Press Release: Eight Munsch Hardt Attorneys Named as 2022 Texas "Rising Stars" by Super Lawyers®

Press Release: Munsch Hardt Attorneys Honored as 2022 'Best Lawyers in America', 'Ones to Watch' and 'Lawyer of the Year'

In The News: Traditional Financing? Where We're Going, We Don't Need It

Article: Modern Theft: Cybercrime in Real Estate Transactions