MUNSCH Hardt

Dallas Austin Houston

Attorneys & Counselors



Shareholder Dallas 500 N. Akard Street, Suite 4000 Dallas, Texas 75201 0: 214.855.7500 D: 214.855.7506

khenry@munsch.com

Education

J.D. from Southern Methodist University, Dedman School of Law

- *Southwestern Law Journal* (Notes and Comments Editor)
- Order of Barristers (Lord Chief Baron)
- B.A. from The University of Texas at Austin with honors

Bar Admissions

Texas

Related Practices

Real Estate Industrial Projects Leasing & Management Retail Centers

Related Industries

Retail

Achievements

CoreNet Global, Luminary Award – Top Rated Speaker (2011); Top Rated Faculty (2008, 2011, 2015, 2017, 2019,

Overview

Kitty has practiced real estate law in Dallas for more than 30 years, during which time she has focused her practice on representing landlords and tenants in office, industrial and retail leases. She negotiates leases for multiple institutional owners as well as tenants in a wide variety of businesses and industries. Kitty currently represents the ownership of one of Dallas' most historic and prestigious shopping centers, in connection with luxury brand retail leases, as well as the ownership of some of the area's premier office buildings.

Kitty's clients appreciate her timeliness, as well as her efforts to forge common ground between parties, resolving issues in an amicable manner, when possible. Her experience includes handling lease and purchase negotiations for transactions awarded the Dallas Business Journal's 2013 "Best Real Estate Deal, Deal of the Year", as well as the 2025 "Commercial Property Sale of the Year" and the "New Headquarters of the Year".

Kitty leads a team of Munsch Hardt attorneys in handling the leasing and property management issues for multiple portfolios of industrial properties throughout Texas and the southeastern United States. She has represented landlords and tenants in numerous lease transactions involving more than 300,000 square feet of space.

In addition to Kitty's leasing expertise, she has extensive experience in representing purchasers and sellers in all types of commercial properties.

She is actively involved in numerous leadership roles within Munsch Hardt. She is a former member of the Firm's Board of Directors, is the co-founder of the Firm's Women's Initiative Group and is a former co-chair of the Firm's Law School Hiring Program. Kitty is the third



2021, 2023); Outstanding Faculty Award (2018) *D CEO* – Dallas 500 (2018-2021) *D Magazine* – Best Women Lawyers in Dallas (2010)

Martindale-Hubbell[®] AV Preeminent[®], Peer Review Rated[™]

Woodward/White, Inc. – Best Lawyers in America, Real Estate Law (2021-2025); Best Lawyers in America, Women in the Law (2024)

Memberships

CoreNet Global, Southwest Dallas Bar Association, Real Property Law Section State Bar of Texas, Real Estate and Probate and Trust Law Sections Texas Bar Foundation (Fellow) The Real Estate Council (Executive Board Member, 2024) generation of her family involved in Dallas commercial real estate, following in the steps of her father and grandfather who partnered for many years in the Dallas firm of Hudson & Hudson. She is also a frequent speaker and faculty member for CoreNet Global events.

Experience

Office Project Financing + Leasing

Represented a commercial real estate company in the financing, development and leasing of an office project in Irving, Texas. Munsch Hardt successfully represented the developer in connection with the construction loan, the development of the project and in connection with multiple leases.

Industrial Leasing

Represents a New York-based real estate investment fund in the negotiation of leases and related matters for approximately 35 million square feet of industrial properties owned by the investment fund's entities throughout Texas and other states.

Industrial Leasing

Represented the industrial developer in a build-to-suit lease for one of the world's leading medical technology companies. The lease covers 24 acres of land with a 250,000 square foot building, as well as multiple outdoor amenities.



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Industrial Leasing

Represented the industrial developer in negotiating a 341,000 rentable square foot lease for a trucking company in one building of a business park. Because the building was not yet complete, the transaction also required negotiation of an additional short term lease in another existing building, including relocation logistics.

Office Campuses Leasing

Represents a California-based real estate investment firm in leasing its multiple properties throughout the United States, including its 4 million square foot office campus under development in Austin, Texas.

Manufacturing Company Leasing

Represented one of the nation's largest manufacturers, distributors and retailers of tile and flooring materials in leases throughout the United States.

Land Sale/Leaseback

Represented an international telecommunications company in the sale and leaseback of more than 35 acres of land and a 388,600 square foot building in North Texas

Manufacturing Company Leasing

Represented a manufacturing and distribution company in an industrial lease covering approximately 402,000 square feet of space in Flower Mound, Texas. Representation included negotiation of incentives agreement with the Town of Flower Mound.

Tenant Leasing

Represented an online apparel and fashion company as tenant in leases throughout the United States.

Office Complex Acquisition/Lease

Represented a real estate investment firm in the purchase, financing and contemporaneous leasing of three buildings of a four-building office complex in Richardson, Texas, containing almost 500,000 square feet of space. Munsch Hardt handled the drafting and negotiation of the purchase and sale contract; negotiation of the acquisition loans; negotiation of the joint venture agreement with the equity partner; preparation and negotiation of the conveyance documentation; modification of the existing easement agreements; negotiation of multiple single-tenant building leases with sophisticated tenants; and resolution of survey, title and due diligence issues in order to consummate the transaction.

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Landlord Office Leasing

Represented a commercial real estate developer as landlord in negotiating a single-tenant office lease of a 242,000-square-foot mass-timber office building in Frisco, Texas. It is the largest office lease in DFW in the last two years.

Landlord Industrial Leasing

Represents an industrial developer in negotiating two full building leases (covering more than 1.6 million square feet total) in a Houston area industrial park.

Newsroom

Press Release: Best Lawyers in America® Names Twenty-One Female Attorneys to 2025 "Women in the Law" Directory

In The News: Munsch Hardt Launches Sports + Entertainment Practice

Press Release: Munsch Hardt Formalizes Sports + Entertainment Practice with Addition of Shareholder Sunil Jamal

Press Release: Fifty-Six (56) Munsch Hardt Attorneys Honored in 2025 Best Lawyers in America Directory

Press Release: Best Lawyers in America® Names Twenty (20) Munsch Hardt Attorneys to 2024 "Women in the Law" Directory

Press Release: 'Best Lawyers in America®' Names 49 Munsch Hardt Attorneys to its 2024 List and Two as 'Lawyers of the Year'

Press Release: Munsch Hardt Attorneys Honored as 2023 'Best Lawyers in America®,' 'Ones to Watch', and 'Lawyer of the Year'

Press Release: Munsch Hardt Attorneys Honored as 2022 'Best Lawyers in America', 'Ones to Watch' and 'Lawyer of the Year'

Press Release: Munsch Hardt Attorneys Honored as '2021 Best Lawyers in America' and 'Ones to Watch'

In The News: Texas Is Ready To Reopen For Business, But Tenants May Not Be

Newsletter: COVID-19: Tenant Bankruptcy Issues Facing Landlords in Today's Economic Climate

Newsletter: COVID-19: A Commercial Landlord's Guide to Surviving a Pandemic

Newsletter: COVID-19: Commercial Tenants - Issues To Consider Before Withholding Rent

In The News: Phil Appenzeller and Kitty Henry Named to the 2020 Edition of Dallas 500

In The News: Here's What You Should Know About Open Carry Before Jan. 1

In The News: How Landlords, Employers Should Prepare for Open Carry of Handguns in Texas

Press Release: Munsch Hardt Attorney Henry Named Among Best Women Lawyers in Dallas by D Magazine