# MUNSCH HARDT

Dallas Austin Houston

Attorneys & Counselors



## **Overview**

Mark has extensive experience assisting principals and other participants in a variety of sophisticated corporate, securities and business transactions, including mergers, acquisitions and dispositions involving privately-held and publicly-traded companies, with a focus on high-end, middle market clients and transactions.

His representation of middle market clients consists of counseling clients in general corporate and commercial matters including with respect to joint venture and partnership agreements, shareholder agreements, buysell agreements, executive and employee stock option plans and compensation packages, consulting agreements, severance agreements, distribution agreements, covenants not to compete and confidentiality agreements, and license agreements.

Mark also has significant experience in capital market and capital raising transactions, including representing issuers in public and private equity and debt financing and refinancing transactions (including initial public offerings and other registered offerings, private placements and venture capital financings). His experience includes counseling clients with respect to corporate governance, disclosure and other securities law compliance matters (including compliance with SEC reporting and disclosure requirements).

Mark's clients appreciate his responsiveness, as well as his focus on putting his clients' interests and goals first. Some of his most notable experience includes serving as lead counsel on two award-winning transactions - the D CEO and Association for Corporate Growth 2016 "Midsize Deal of the Year" (\$25 MM to \$149 MM) and the M&A Advisor's 2015 "Energy Deal of the Year" (up to \$100

# A. Kopidlansky

Shareholder Dallas 500 N. Akard Street, Suite 4000 Dallas, Texas 75201 O: 214.855.7500 D: 214.855.7580 mkopidlansky@munsch.com

#### Education

- J.D. from The University of Texas School of Law
  - Order of the Coif
  - Phi Delta Phi (Vice President)
- B.A. from University of Notre Dame with high honors
  - Phi Beta Kappa
  - Pi Sigma Alpha (President)

#### **Bar Admissions**

Texas

#### **Related Practices**

Corporate & Securities **Corporate Governance** Corporate Structuring **Entity Formation** Joint Ventures Mergers & Acquisitions Private Equity, Venture Capital & Investment Funds Succession Planning Finance

#### **Related Industries**



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Energy Health Care Manufacturing Technology & Telecommunications

#### Achievements

*Martindale-Hubbell*<sup>®</sup> AV Preeminent<sup>®</sup>, Peer Review Rated<sup>™</sup>

#### Memberships

Dallas Bar Association, Mergers and Acquisitions Section State Bar of Texas, Corporate Counsel Section

## Experience

#### 2016 Midsize Deal of the Year

2016 Mergers & Acquisitions Awards hosted by *D CEO* and the Association for Corporate Growth named the Texas Direct Auto/Vroom, Inc. acquisition as the 2016 "Midsize Deal of the Year" (\$25 MM to \$149 MM). Munsch Hardt represented Texas Auto Direct in all corporate, regulatory and tax aspects of the deal.

#### 2015 Energy Deal of the Year

Represented a manufacturer of wellhead products in its sale to a diversified, global private equity fund. The deal won M&A Advisor's 2015 "Energy Deal of the Year" (up to \$100 MM) and involved a combination of cash and equity.

#### **Child Care Business Disposition**

Represented the selling shareholders in the sale of a Dallas, Texas-based provider of child care services to a publiclyheld child care company that is one of the leading providers of child care services in the U.S.

#### **Boiler Company Disposition**

Represented the selling shareholders in the sale of a Dallas-based boiler company to the leading boiler company in the U.S.

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#### **Health Care Disposition**

Represented the selling shareholder in the sale of a Texas-based provider of health-care services to a Dallas-based private equity group.

#### Manufacturing Disposition

Represented a U.S.-based, near-shore contract manufacturer doing business in Texas and Mexico in its sale to a Dallasbased private equity firm. This transaction involved the sale of a group of six related companies where two were based in the U.S. and four were based in Mexico, and, as such, the transaction involved highly complex cross-border tax and corporate issues.

#### **Oil & Gas Company Disposition**

Represented the selling shareholder in the sale of a Texas-based oilfield services company to a public oilfield services company.

#### **Insurance Company Disposition**

Represented selling shareholders in the sale of a group of related non-standard auto insurance agencies. Sale was to a public company that is one of the nation's largest personal lines and small commercial insurance brokers.

#### **Real Estate Health Care Fraud**

Represented a private health care, real estate development and investment company in preparing offering documents for its second and third health care funds. The third offering involved complex issues since it was structured initially as a \$10 MM offering that is expandable to up to \$25 MM by the General Partner. The Firm and practice continue to represent this client in regards to its health care investments.

#### Joint Marketing Arrangement

Represented the leading provider of intelligent educational assessment solutions in a joint marketing arrangement with a leading U.S. provider of electronic and online testing for students.

#### **Property Tax Investment**

Represented a consumer property tax lending business in its sale of a majority interest to a San Antonio-based private equity group.



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#### **Real Estate Joint Ventures**

Represented numerous Dallas and Houston, Texas-based real estate developers in joint ventures with capital partners for the development of residential and retail complexes.

### Newsroom

Press Release: Munsch Hardt Assists Clients in Multi-Million Dollar Transaction

Press Release: Munsch Hardt Attorney Closes Two Middle-Market Transactions, Signs Up a Third in Less Than 30 Days

Press Release: Munsch Hardt Client Wins Midsize Deal of the Year at D CEO + ACG M&A Awards

Press Release: Munsch Hardt Assists in Sale of Children's Choice