

Richard
O. "Rick" Kopf

Shareholder Dallas
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Education

J.D. from Wake Forest University School of Law

B.S. from Bowling Green State University

Bar Admissions

Texas

Related Practices

Real Estate
- Acquisition & Disposition
- Condominiums
- Industrial Projects
- Multifamily
- Public-Private Partnerships
- Real Estate Finance

Related Industries

Hospitality

Achievements

Chambers USA – Leaders in Their Field, Real Estate – Texas (2011-2025)

Martindale-Hubbell® AV Preeminent®, Peer Review

Overview

Rick is a founding partner of Munsch Hardt Kopf & Harr, and he serves as a member of the Operations Committee. He has held a variety of other leadership positions within Munsch Hardt, including the head of the Firm's Real Estate Section, Vice Chairman, Managing Partner, Chief Operating Officer and Chief Financial Officer, and he served as a member of the Compensation Committee for more than 15 years.

Rick's representation of entrepreneurial real estate investors includes acquisition, development, construction, financing, leasing and sale transactions of all types of income and non-income producing real property. That representation has a strong emphasis on the lodging and resort industries, comprising the acquisition and development of mixed-use projects, hotels, condominiums and golf course properties. He has extensive experience in the structuring of transactions and the preparation, review and negotiation of contracts, management and operating agreements, partnership agreements, leases and conveyancing and financing documentation. The diversity of Rick's practice gives him the ability to see all sides of a transaction and to anticipate and deal with potential issues and problems that may be raised by opposing counsel.

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Rated™

Thomson Reuters – Texas Super Lawyers (2003-2012); Texas Real Estate Super Lawyers, Business Edition and Corporate Counsel Edition (2009-2010)

Woodward/ White, Inc. – Best Lawyers in America, Real Estate Law (2010-2027); Best Lawyers in America, Leisure and Hospitality Law (2022-2027)

Memberships

Dallas Bar Association, Real Property Law Section

Dallas Mortgage Bankers Association (Past Chairman of Commercial Committee)

Dallas Zoological Society (Board of Directors and Executive Committee)

Downtown Dallas, Inc.

The Real Estate Council (Past Board of Directors Member)

Experience

Hotel Development

Represented the developer in a $600 MM mixed-use luxury branded hotel, retail and multifamily development on a 4.6 acre tract in a historic part of Los Angeles, California, which ultimately served as a catalyst for redevelopment of this area. We also represented the developer in the development of additional luxury branded hotels in Dallas, Texas; San Diego, California; New Orleans, Louisiana; San Francisco, California; and Atlanta, Georgia.

Hotel Development + Pre-Sale

Represented the hotel brand and owner in the development of a to-be-built high-rise mixed-use (hotel and multifamily) project in downtown Austin, Texas. The project was structured as a two-unit commercial condominium with the hotel brand and owner providing a pre-sale contract to acquire the hotel unit following completion.

Hotel Development

Represented the developer in the development of multiple branded convention center hotels through public-private partnership with local municipalities throughout Texas. While each was unique, the developer utilized local banks for debt financing and the city Economic Development Agency to provide mezzanine financing.

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Hotel Construction Lending

Represents a privately held real estate investment firm, and its subsidiaries, as the lender in programmatic structured finance transactions secured by existing hotels or construction loans on new hotel projects throughout the United States.

Mixed-Use Development

Represents the owner of multiple components of a high-rise, mixed-use (multifamily, affordable housing, retail and public parking garage) in downtown Dallas, Texas. The capital stack included tax credits, public-private partnership funding, private equity and bank financing through multiple banks.

1031 Exchange Transaction

Represented a real estate investment company in the sale of a suburban multifamily project and the subsequent purchase of a high-rise office building in the "Uptown" area of Dallas, Texas, through a 1031 Exchange transaction.

Real Estate Portfolio Capitalization

Represented a commercial real estate, asset management, investment, and operating company, and its affiliates, in the re-capitalization of a portfolio of three office buildings located in Houston, Texas; Seattle, Washington; and downtown Oklahoma City, Oklahoma. The recapitalization was effected through a sale of the properties to an affiliated entity and a loan from a major bank. Munsch Hardt, along with the affiliates counsel, handled all aspects of the sale, including the drafting and negotiation of the sale contract, new entity documentation, resolution of due diligence issues, review of the financing documents, and in the closing of the transaction.

Hotel Management Expansion

Represented the development and management group for a luxury hotel company in the expansion of the hotel's brand for the first time into third party management. This expansion included third party management agreements for to-be-built hotels in Houston and Dallas, Texas. Munsch Hardt drafted and negotiated the respective Hotel Management Agreements and Brand Fee Agreements on behalf of the luxury hotel, and created a "form" agreement for the hotel to utilize as they continue to expand around the country.

Golf Course Foreclosure

Represented the lender through its receivership and ultimately the foreclosure of a five star resort and golf club in Texas, all while working through operating issues, such as the uninterrupted hosting of a PGA Golf Tournament. The resort and golf club foreclosure is considered to be the largest foreclosure in Texas history.

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Newsroom

Press Release: Sixty (60) Munsch Hardt Attorneys Highlighted in 2027 Best Lawyers in America Directory + Two (2) Recognized as "Lawyer of the Year"

In The News: Rick Kopf Details Extra-Ordinary Adventures in New Book

Press Release: Fifty-Six (56) Munsch Hardt Attorneys and One Lawyer of the Year Highlighted in 2026 Best Lawyers® in America Directory

Press Release: 2025 Chambers USA Directory Ranks Practices + Attorneys at Munsch Hardt

Press Release: Munsch Hardt Celebrates 40 Years of Excellence

Press Release: Chambers USA 2024 Directory Ranks Munsch Hardt Practices and Attorneys

In The News: Rick Kopf Completes Antarctic Ice Marathon

Press Release: 'Best Lawyers in America®' Names 45 Munsch Hardt Attorneys to its 2024 List and Two as 'Lawyers of the Year'

Press Release: Chambers USA 2023 Directory Highlights Munsch Hardt Practices + Attorneys

Press Release: Munsch Hardt Attorneys Honored as 2023 'Best Lawyers in America®,' 'Ones to Watch', and 'Lawyer of the Year'

Press Release: Munsch Hardt Commits Long-Term to Dallas' Ross Tower for Corporate Headquarters

Press Release: Six Munsch Hardt Practice Groups and 12 Lawyers Ranked by Chambers USA 2022

Press Release: Munsch Hardt Attorneys Honored as 2022 'Best Lawyers in America', 'Ones to Watch' and 'Lawyer of the Year'

Press Release: Chambers USA 2021 Rankings Include Six Munsch Hardt Practice Groups and Ten Attorneys

Press Release: Munsch Hardt Attorneys Honored as '2021 Best Lawyers in America' and 'Ones to Watch'

Press Release: Munsch Hardt's Chambers USA 2020 Rankings Include Four Practice Groups and Six Attorneys

In The News: Winners Revealed: D CEO's 2020 Commercial Real Estate Awards

Press Release: Nineteen Munsch Hardt Attorneys Honored as '2020 Best Lawyers in America'

Press Release: Chambers USA 2019 Ranks Five Munsch Hardt Practice Groups and Seven Lawyers

Press Release: Fifteen Munsch Hardt Attorneys Recognized as 2019 "Best Lawyers in America

Press Release: Munsch Hardt Again Recognized as Industry Leader in 2018 Chambers USA

Press Release: Thirteen Munsch Hardt Attorneys Honored as '2018 Best Lawyers in America'

Press Release: Munsch Hardt Increases Practice, Individual Rankings in 2017 Chambers USA

Press Release: Munsch Hardt Recognized as Industry Leader in 2016 Chambers USA

Press Release: Fourteen Munsch Hardt Attorneys Recognized as 2017 Best Lawyers in America

Press Release: Thirteen Munsch Hardt Attorneys Recognized as 'Best Lawyers in America 2016'

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In The News: Munsch Hardt Turns 30 and has a Story to Tell

Press Release: Munsch Hardt Practice Groups, Lawyers Recognized as Industry Leaders in 2015 Chambers USA

In The News: At 30, Munsch Hardt law firm looks to middle market to grow

Press Release: Munsch Hardt Celebrates 30 Years

Press Release: Thirteen Munsch Hardt Attorneys Recognized as 'Best Lawyers in America 2015'

Press Release: Munsch Hardt Real Estate Group Recognized as Industry Leaders in 2014 Chambers USA

Press Release: Munsch Hardt Attorneys Selected As 2013 Super Lawyers

Press Release: Best Lawyers 2014 Recognizes Munsch Hardt Attorneys

Press Release: Munsch Hardt Practice Areas and Attorneys Recognized by Chambers USA

Press Release: U.S. News Best Lawyers Recognizes Munsch Hardt Attorneys as Texas' Best

Press Release: Chambers USA Names Munsch Hardt Attorneys Leaders In Their Field

Press Release: Munsch Hardt Names 2013 Management Committee

Press Release: U.S. News - Best Lawyers Recognizes Munsch Hardt Attorneys

Press Release: Munsch Hardt Attorneys Recognized by Thomson Reuters Super Lawyers 2012

Press Release: Munsch Hardt Receives Honor Recognition from Chambers USA

Article: Q&A With Munsch Hardt's Rick Kopf

Press Release: Munsch Hardt Reelects Callison as CEO, Elects New Vice Chairman and Management Committee Members

Press Release: Six Munsch Hardt Attorneys Designated Super Lawyers

Press Release: Munsch Hardt Attorneys Recognized as Best Lawyers in America

Press Release: Munsch Hardt Recognized in Chambers USA 2011

Press Release: Munsch Hardt Attorneys Named Best Lawyers in America

Press Release: Munsch Hardt Attorneys Recognized as Texas Super Lawyers 2009

Press Release: Munsch Hardt Attorneys Named Best Lawyers in America 2010

Press Release: Two Munsch Hardt Lawyers Designated Super Lawyers in Corporate Counsel Edition

Press Release: Five Munsch Hardt Shareholders Named Texas Super Lawyers

Press Release: Munsch Hardt Celebrates 20th Anniversary

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