

Robert R. "Rob" Kibby



Shareholder [Dallas](#)
500 N. Akard Street, Suite 3800
Dallas, Texas 75201-6659
O: 214.855.7500 D: 214.855.7504
rkibby@munsch.com

Education

J.D. from Southern Methodist University, Dedman School of Law

- *Journal of Air Law & Commerce* (Senior Comments Editor)

B.B.A. from Baylor University with honors

Bar Admissions

Texas

Related Practices

Corporate & Securities
Corporate Governance
Corporate Structuring
Entity Formation
Joint Ventures
Mergers & Acquisitions
Private Equity, Venture Capital & Investment Funds
Private Securities Offerings
Succession Planning
Intellectual Property
Intellectual Property Transactions & Development

Related Industries

Overview

Rob is the Section Head of the Corporate & Securities group and serves as a member of the Firm's Operations Committee. He has more than 30 years of experience counseling publicly- and privately-held companies in a wide spectrum of corporate and securities transactions. He has advised clients in merger and acquisition transactions ranging in value from \$5 MM to more than \$1 B.

Rob also handles venture capital, financing and recapitalization transactions that generate substantial proceeds for his clients and enable them to realize their goals for growing their businesses. Other clients have sought Rob's expertise and advice in connection with their initial public offerings and other securities offerings, as well as on corporate governance matters.

He offers a broad range of industry experience, having worked closely with companies in the software, hardware, telecommunications, manufacturing, distribution, retail, restaurant, financial, insurance, aviation, and health care services industries.

Rob's representation focuses on growing companies, their founders and investors who plan to:

- Close private equity, venture capital and debt financings
- Build or sell businesses through merger and acquisition and recapitalization transactions
- Create and structure business entities
- Implement equity compensation and management succession strategies
- Develop, license and resell technology and other valuable intellectual property rights

Health Care
Manufacturing
Technology & Telecommunications
Restaurants

Achievements

Chambers USA – Leaders in Their Field, Corporate / M&A
– Texas (2008)

D Magazine – Best Lawyers in Dallas (2015)

Martindale-Hubbell® AV Preeminent®, Peer Review
Rated™; Top Rated Lawyer: Intellectual Property (2012);
Top Rated Lawyer: Securities Law (2012)

Thomson Reuters – Texas Super Lawyers (2006-2009,
2013-2018); Texas Super Lawyers, Mergers &
Acquisitions – Corporate Counsel Edition (2009)

Memberships

Association for Corporate Growth (Dallas Chapter Past
President)

Dallas Bar Association (Chairperson of M&A Section and
Past Chairperson of Corporate Counsel Section)

Society of Corporate Securities and Governance
Professionals (Dallas Chapter Past President)

State Bar of Texas, Business Law and Corporate Counsel
(Council Member) Sections

Toastmasters International, CTM Designation

Experience

Technology Company Financings

Represented numerous technology companies in venture capital and angel financings.

Technology Company M&A

Represented many technology companies in their sale, including those in the following industries: software, software as a service, mobile, telecom, systems integration, software as a service, technology services, app development, and semiconductor manufacturing.

Middle Market M&A

Represented hundreds of buyers and sellers of businesses in mid-market transactions in most every industry, including healthcare providers, manufacturers, distributors, construction, retailers, restaurant chains, energy services, professional services, and aviation.

Technology Transactions

Represented companies who license technology for use in their businesses.

Newsroom

Article: The Danger Of Skeletons Lurking In The Closet: Why Buyers And Sellers Of Private Companies Need To Focus On Hidden Weaknesses In Internal Controls

Article: Don't Set Sail In A Leaky Ship — D&O Insurance: How To Negotiate Your Policy To Plug The Holes In Coverage

Article: How To Avoid Snatching Defeat From The Jaws Of Victory: The Most Common Legal Problems Entrepreneurs Encounter And How To Solve Them

Article: The Building Blocks Of Public Company Readiness

Article: You Can Pay Me Now And Pay Me Later: A Recapitalization Gives Business Owners An Opportunity For Two Paydays

Article: How Middle Market Businesses Are Coping With The Immigration Problem

Article: Four Key Factors To Consider When Choosing An Investment Banker To Sell Your Business

Article: Critical Questions To Ask Private Equity Firms Who Want To Invest In Your Business

Article: Getting M&A Deals Done Despite Frozen Credit Markets

Article: Surviving The M&A Nuclear Winter: Key Success Factors To Getting Deals Done In Troubled Times

Article: A List Of Common M&A Transaction Showstoppers

In The News: Midsize Moves: A Texas Restaurant Practice, an LA Labor Lawyer

Press Release: Munsch Hardt Launches Texas Restaurant Practice

Press Release: Seventeen Munsch Hardt Attorneys Included on 2018 Texas Super Lawyers List

Press Release: Seventeen Munsch Hardt Attorneys Recognized as 2017 Texas Super Lawyers

Press Release: Munsch Hardt Congratulates its 14 Texas Super Lawyers

Press Release: Thirteen Munsch Hardt Attorneys Recognized as 2015 Texas Super Lawyers

Press Release: 6 Munsch Hardt Attorneys Recognized as 2015 Best Lawyers in Dallas by D Magazine

Press Release: Munsch Hardt Attorneys Recognized as 2014 Super Lawyers

Press Release: Munsch Hardt Attorneys Selected As 2013 Super Lawyers

Press Release: Munsch Hardt Names 2013 Management Committee

Press Release: Munsch Hardt Announces Leadership Promotion

Article: Three M&A Points in Three Minutes: Tips for Purchase Price Adjustments

Article: Three M&A Points In Three Minutes: Alternative Sources Of Capital In A Tough Economy

Article: How To Draft Better Letters Of Intent For M&A Transactions

Article: Key Provisions In M&A Confidentiality Agreements

Article: Getting Ready For An M&A Transaction If You're The Buyer

Article: Getting Ready For An M&A Transaction If You're The Seller

Press Release: Munsch Hardt Attorneys Recognized as Texas Super Lawyers 2009

Press Release: Munsch Hardt Shareholders Named Among Super Lawyers

Press Release: Robert R. Kibby Named to Martindale-Hubbell Ranks

Press Release: Nine Munsch Hardt Shareholders Named Texas Super Lawyers