

## Robert R. "Rob" Kibby



Shareholder [Dallas](#)  
500 N. Akard Street, Suite 4000  
Dallas, Texas 75201-6605  
O: 214.855.7500 D: 214.855.7504  
[rkibby@munsch.com](mailto:rkibby@munsch.com)

### Education

J.D. from Southern Methodist University, Dedman School of Law

- *Journal of Air Law & Commerce* (Senior Comments Editor)

B.B.A. from Baylor University with honors

### Bar Admissions

Texas

### Related Practices

Corporate & Securities  
Corporate Governance  
Corporate Structuring  
Entity Formation  
Joint Ventures  
Mergers & Acquisitions  
Private Equity, Venture Capital & Investment Funds  
Private Securities Offerings  
Succession Planning  
Intellectual Property  
Intellectual Property Transactions & Development

### Related Industries

## Overview

Rob is the Section Head of the Corporate & Securities group and serves as a member of the Firm's Operations Committee. He has more than 30 years of experience counseling publicly- and privately-held companies in a wide spectrum of corporate and securities transactions. He focuses his practice on "middle market" merger and acquisition transactions.

Rob also handles venture capital, financing and recapitalization transactions that generate substantial proceeds for his clients and enable them to realize their goals for growing their businesses. Other clients have sought Rob's expertise and advice in connection with their initial public offerings and other securities offerings, as well as on corporate governance matters.

He offers a broad range of industry experience, having worked closely with companies in the technology, manufacturing, distribution, construction, retail, restaurant, financial, insurance, energy services, aviation, and health care services industries.

Rob's representation focuses on growing companies, their founders, investors, and executives who plan to:

- Close private equity, venture capital and debt financings
- Build or sell businesses through merger and acquisition and recapitalization transactions
- Create and structure business entities
- Implement equity compensation and management succession strategies
- Develop, license and resell technology and other valuable intellectual property rights

Health Care  
Manufacturing  
Technology & Telecommunications  
Restaurants

## Achievements

*D CEO* – M&A Attorney of the Year (2021)

*Chambers USA* – Leaders in Their Field, Corporate / M&A – Texas (2008)

*D Magazine* – Best Lawyers in Dallas (2015, 2021-2023)

*Martindale-Hubbell®* AV Preeminent®, Peer Review Rated™; Top Rated Lawyer: Intellectual Property (2012); Top Rated Lawyer: Securities Law (2012)

*Thomson Reuters* – Texas Super Lawyers (2006-2009, 2013-2019); Texas Super Lawyers, Mergers & Acquisitions – Corporate Counsel Edition (2009)

*Woodward/White, Inc.* – Best Lawyers in America, Corporate Law (2021-2024); Best Lawyers in America, Mergers and Acquisitions Law (2021-2024)

## Memberships

Association for Corporate Growth (Dallas Chapter Past President)

Dallas Bar Association (Past Chairperson of M&A Section and Past Chairperson of Corporate Counsel Section)

Society of Corporate Securities and Governance Professionals (Dallas Chapter Past President)

State Bar of Texas, Business Law and Corporate Counsel (Council Member) Sections

Toastmasters International, CTM Designation

## Experience

### Technology Company Financings and M&A

Represented numerous technology companies in venture capital, angel financings, as well as sales, including those in the following industries: software, software as a service, mobile, telecom, systems integration, technology services, app development, and semiconductor manufacturing.

## Middle Market M&A

Represented hundreds of buyers and sellers of businesses in mid-market transactions in most every industry, including healthcare providers, manufacturers, distributors, construction, retailers, restaurant chains, energy services, professional services, and aviation.

## Newsroom

**Article:** The Danger Of Skeletons Lurking In The Closet: Why Buyers And Sellers Of Private Companies Need To Focus On Hidden Weaknesses In Internal Controls

**Article:** Don't Set Sail In A Leaky Ship — D&O Insurance: How To Negotiate Your Policy To Plug The Holes In Coverage

**Article:** How To Avoid Snatching Defeat From The Jaws Of Victory: The Most Common Legal Problems Entrepreneurs Encounter And How To Solve Them

**Article:** The Building Blocks Of Public Company Readiness

**Article:** You Can Pay Me Now And Pay Me Later: A Recapitalization Gives Business Owners An Opportunity For Two Paydays

**Article:** How Middle Market Businesses Are Coping With The Immigration Problem

**Article:** Four Key Factors To Consider When Choosing An Investment Banker To Sell Your Business

**Article:** Critical Questions To Ask Private Equity Firms Who Want To Invest In Your Business

**Article:** Getting M&A Deals Done Despite Frozen Credit Markets

**Article:** Surviving The M&A Nuclear Winter: Key Success Factors To Getting Deals Done In Troubled Times

**Article:** A List Of Common M&A Transaction Showstoppers

**Speech:** Current Trends in M&A Transactions

**Speech:** Getting your Company Ready for a Sale Transaction

**Press Release:** Thirteen (13) Munsch Hardt Attorneys Named to D Magazine's 2024 "Best Lawyers in Dallas" Directory

**Speech:** M&A Competition Panel Judge at ABA M&A Law Subcommittee Meeting

**Speech:** UT Law CLE's 19th Annual Mergers & Acquisitions Institute

**Press Release:** 'Best Lawyers in America®' Names 54 Munsch Hardt Attorneys to its 2024 List and Two as 'Lawyers of the Year'

**Press Release:** Eight Munsch Hardt Lawyers Recognized in D Magazine's 2023 List of "Best Lawyers in Dallas"

**In The News:** Even as Activity Cools, Dallas' M&A Market Remains Resilient

**Press Release:** Munsch Hardt Attorneys Honored as 2023 'Best Lawyers in America®,' 'Ones to Watch', and 'Lawyer of the Year'

**Press Release:** Six Munsch Hardt Attorneys Selected As D Magazine's 2022 'Best Lawyers in Dallas'

**Speech:** UT Law CLE's 17th Annual Mergers & Acquisitions Institute

**Press Release:** Munsch Hardt Attorneys Honored as 2022 'Best Lawyers in America', 'Ones to Watch' and 'Lawyer of the Year'

**In The News:** Rob Kibby Selected as "Attorney of the Year" in D CEO's 2021 M&A Awards

**Press Release:** Eleven Munsch Hardt Attorneys Named "Best Lawyers in Dallas" by D Magazine

**Newsletter:** New Law Makes PPP Loans More Widely Available and Easier to Have Forgiven

**Press Release:** Munsch Hardt Attorneys Honored as '2021 Best Lawyers in America' and 'Ones to Watch'

**Article:** COVID-19: PPP Update – Everything Changes

**Newsletter:** COVID-19: 10 Things We Learned From Reading the SBA's PPP Forgiveness Application

**Newsletter:** COVID-19: CARES Act SBA Lending Program

**Newsletter:** COVID-19: Interagency Statement

**Press Release:** Seventeen Munsch Hardt Attorneys Recognized on 2019 Texas Super Lawyers List

**In The News:** Midsize Moves: A Texas Restaurant Practice, an LA Labor Lawyer

**Press Release:** Munsch Hardt Launches Texas Restaurant Practice

**Press Release:** Seventeen Munsch Hardt Attorneys Included on 2018 Texas Super Lawyers List

**Press Release:** Seventeen Munsch Hardt Attorneys Recognized as 2017 Texas Super Lawyers

**Press Release:** Munsch Hardt Congratulates its 14 Texas Super Lawyers

**Press Release:** Thirteen Munsch Hardt Attorneys Recognized as 2015 Texas Super Lawyers

**Press Release:** 6 Munsch Hardt Attorneys Recognized as 2015 Best Lawyers in Dallas by D Magazine

**Press Release:** Munsch Hardt Attorneys Recognized as 2014 Super Lawyers

**Press Release:** Munsch Hardt Attorneys Selected As 2013 Super Lawyers

**Press Release:** Munsch Hardt Names 2013 Management Committee

**Press Release:** Munsch Hardt Announces Leadership Promotion

**Article:** Three M&A Points in Three Minutes: Tips for Purchase Price Adjustments

**Article:** Three M&A Points In Three Minutes: Alternative Sources Of Capital In A Tough Economy

**Article:** How To Draft Better Letters Of Intent For M&A Transactions

**Article:** Key Provisions In M&A Confidentiality Agreements

**Article:** Getting Ready For An M&A Transaction If You're The Buyer

**Article:** Getting Ready For An M&A Transaction If You're The Seller

**Press Release:** Munsch Hardt Attorneys Recognized as Texas Super Lawyers 2009

**Press Release:** Munsch Hardt Shareholders Named Among Super Lawyers

**Press Release:** Robert R. Kibby Named to Martindale-Hubbell Ranks

**Press Release:** Nine Munsch Hardt Shareholders Named Texas Super Lawyers