

## Scott B. Smith



Shareholder [Austin](#)  
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### Education

J.D. from Baylor University School of Law  
▪ Dean's List  
B.A. from Baylor University *cum laude*

### Bar Admissions

Texas

### Related Practices

Real Estate  
Acquisition & Disposition  
Condominiums  
Leasing & Management  
Real Estate Finance  
Retail Centers  
REITs  
Senior Housing

### Related Industries

Real Estate  
Retail

### Memberships

## Overview

Scott's practice focuses on representing local, regional and international developers, institutional owners and tenants in all aspects of real estate transactions, including industrial projects, high-rise office buildings, condominiums, retail shopping centers, airports and apartments. Scott's unique aviation practice involves collaborating with regulatory authorities and airport districts on the acquisition, disposition, ground lease, sublease, finance and construction of aircraft MRO and parking hangars. Scott also represents investors and private equity funds in all areas of real estate due diligence and the formation of joint ventures.

Being a native Austinite, Scott enjoys helping his clients navigate the fast-growing city and exploring its new attractions with family and friends.

The State Bar of Texas

## Experience

### Land Acquisition + Disposition

Represented regional and international real estate clients in (i) drafting purchase and sale agreements; (ii) reviewing surveys and drafting; and (iii) reviewing title objection and response letters for an opportunity funds' frequent acquisition and disposition of investment land, including the sale of a tract of land valued in excess of \$40 MM and numerous tracts of land containing more than 1,500 acres.

### Office + Retail Leasing

Represented regional and international real estate clients in drafting leases and related real estate documents covering more than 750,000 square feet of rentable office and retail space around the country.

### Development, Zoning + Leasing

Represented a developer of a 100+ acre mixed-use development with planned unit and development districts, zoning and land use issues, easements and rights-of-way agreements, reciprocal easement and operating agreements, as well as shopping center and office leases.

### Health Care Land Acquisition

Provided outside counsel services for a national health care fund on sophisticated transactions involving purchases of raw land for hospital, senior living and medical office building developments.

### Leasing + Joint Ventures

Represented a national fund in the preparation and negotiation of office building and ground leases, recapitalization of real estate holdings and formation of joint ventures exceeding \$250 MM in assets.

## Newsroom

**Press Release:** Munsch Hardt Announces 2024 Equity Shareholder and Shareholder Promotions

**In The News:** Munsch Hardt Shareholder Michael Franklin Relocates From Dallas to Austin, Expanding Local Commercial Real Estate Practice

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**Press Release:** Munsch Hardt Shareholder Michael Franklin Relocates From Dallas to Austin, Expanding Local Commercial Real Estate Practice