

Private Equity, Venture Capital & Investment Funds

Overview

Our client base of entrepreneurs and high-growth companies are avid consumers of capital. As a result, private equity, venture capital and investment funds comprise a critical component of our Corporate & Securities practice. Our experience covers a variety of industries, including (i) technology and SaaS, (ii) manufacturing, (iii) real estate, (iv) medical devices, (v) consumer products, (vi) media, (vii) financial institutions and other investment sectors prominent throughout the United States.

FUND FORMATION

Our attorneys offer in-depth experience in representing both domestic and international funds with formation and compliance matters. We also assist funds with their own capital needs by working with fund sponsors, as well as institutional funds and individual investors by addressing the following:

- Capital allocation
- Vesting schedules and terms
- Ownership structure
- Compensation structure
- Internal governance and procedures

By regularly representing both fund clients and investors, we understand concerns from both sides of a transaction – the importance of deal flow for investors and the importance of access to capital for companies. This broad network and experience enables our attorneys to identify opportunities and make strategic introductions between our clients and potential financing sources, co-investors and/or attractive deals. Our Corporate attorneys also advise on the practical aspects of organizing and operating a fund, while also capturing the pulse of market conditions and identifying the relative bargaining power of all interested parties.

LIFECYCLE DEAL EXPERIENCE

Through our consistent presence in the marketplace, Munsch Hardt's business-minded attorneys also frequently serve as outside general counsel on all aspects of our clients' legal, transactional and financing needs, from seed capital to venture capital to mature private equity transactions, including management and other leveraged financings and recapitalizations.

As a full-service firm, we are able to scale with our clients to provide the comprehensive services they require, while still maintaining the flexibility, efficiency and responsiveness they expect to meet their business goals. To that end, we use an interdisciplinary, cross-practice approach to draw upon the resources of the Firm's attorneys in other practice areas, such as Tax, Employee Benefits, Labor and Employment, Intellectual Property and Real Estate.

Experience

Mobile Payments

Acquisition of SK C&C USA, Inc. from SK Holdings Co. Limited (Republic of Korea)

Data Center

Sale to EdgeConneX

Online Auto Sales

Sale of Texas Direct Auto to Vroom, Inc.

Legacy Database Migration

Merger of Sophisticated Business Systems ("ATERAS") with Blue Phoenix Solutions Limited ("MDSY")

Energy Management Software/Services

Sale/Merger of MRDB Holdings, LP with Avista Corp./Ecova, Inc.

Mobile App Marketing

Sale of rewards platform company to mobile advertising and marketing platform

App Development

Sale of app development company to strategic buyer

Software as a Service

Sale of SaaS financial services firm to private equity group

Data Management Software

Purchase/Investment by Trinity Private Equity Group of Utopia Holdings, LLC

Telecom

Sale/Merger of Telecom Global Solutions Holdings, Inc. with Flextronics International LTD

Hardware

Sale/Merger of SBS Technologies, Inc. with GE Fanuc Embedded Systems

Supply Chain Software

Sale of i2 Technologies, Inc. to JDA Software Group, Inc.

Education Services

Sale of Children's Choice Learning Centers to Bright Horizon's Family Solutions (NYSE: BFAM)

Auto Insurance

Sale of Baja Auto Insurance to Confie Seguros

Food Equipment Manufacturing

Sale of TSA Griddle Systems, Inc. to CPM Holdings, Inc.

Parts Manufacturing

Sale of forging company to private equity group

Boiler Company

Sale of Holman Boiler Works, Inc. to Cleaver-Brooks, Inc.

Energy Services

Sale of Permian Basin Sand Haulers of Texas, LLC to Francis Drilling Fluids, LTD.

Energy Production

Acquisition of Casedhole Solutions, Inc. by C&J Energy Services, Inc.

Oil and Gas Equipment Manufacturing

Sale of Downing Wellhead Equipment, LLC to Argonaut Private Equity

Health Care Revenue Cycle Management

Acquisition of Davincian Technologies, Inc.

Health Care

Joint venture between the nation's leading private hospitalist and intensivist company and the largest faith-based health care delivery systems in the U.S.

Tele-Health Services

Sale of AmeriDoc, LLC to TelaDoc, Inc.

Medical Supplies

Sale of Longhorn Health Solutions, Inc. to Satori Capital

Oil and Gas Drilling Data

Sale of RigData to S&P Global/Platts

Professional Services

Sale of Professional Employer Organization (PEO) to private equity backed portfolio company

Retail Services

Sale of Davaco, Inc. to Crane Capital Group

Event Marketing

Acquisition of Warehouse Demo Services, Inc. by Club Demonstration Services, Inc.

Retail Brand Development

Acquisition of Assets of LISS Global, Inc. by Daymon Worldwide, Inc.

Advertising

Sale of Radiant Outdoor, LLC to private equity group

Building Products

Sale of construction materials company to private equity backed portfolio company

Outsourcing

Sale of NovaLink, Inc. to Argenta Partners

Movie Production

Preferred equity investment in movie production fund

Financial Services

Sale of Propel Financial Services to a private equity group

Automobile Equipment Manufacturing

Sale of Wheel Pros to Audax Private Equity

Organic Food Products

Joint venture involving Wild Oats, LLC

Real Estate

Joint venture between a leading multifamily housing developer and an insurance company to develop a high-rise, mixed-use project in Arizona

Aviation

Joint venture between a Dallas-based company and a Frankfurt, Germany-based company to operate a Boeing aircraft out of Dubai International Airport

Restaurants

Sale of a restaurant chain to a private equity firm

Practice Leaders



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Related People

Cristina Ballard
Glenn Callison
George Casanova
William Cavanaugh
Mark Girtz
Jonathan Harper
Nathaniel Hopkins
Nicole Manley
Stuart Miller
Ryan Revisore
Kala Simpson
Daniel Sternthal
William Swart
W. Phillip Whitcomb
Conor White

Related Practices

Corporate & Securities
Mergers & Acquisitions
Corporate Governance
Succession Planning
Private Securities Offerings
Corporate Structuring
Entity Formation
Joint Ventures

Related Industries

Admiralty & Maritime
Financial Services
Construction
Energy
Health Care
Hospitality
Insurance
Manufacturing
Real Estate
Retail
Technology & Telecommunications
Transportation

Newsroom

Article: Critical Questions To Ask Private Equity Firms Who Want To Invest In Your Business