

# Corporate & Securities

## Overview

We represent dynamic, growing businesses in transactions and other matters that are critical to their success. Our services include:

- Mergers and Acquisitions
- Venture Capital
- Private Equity
- Family Office Investments
- Business Succession Planning
- Technology Contracts and Intellectual Property Licensing
- Corporate Governance and Special Board Committees
- Securities Offerings and Capital Raises
- Joint Ventures
- Transactional Tax Planning and Tax Controversies

In addition, our Corporate and Securities attorneys offer outsourced counsel services, including contract review and negotiation, and executive compensation, including stock options and equity incentives. As an experienced “deal shop”, we deliver quickly and efficiently deliver results at a good value. Our attorneys have decades of legal and business experience representing entrepreneurs, established businesses and investment sponsors.

## Experience

### Mobile Payments

Acquisition of SK C&C USA, Inc. from SK Holdings Co. Limited (Republic of Korea)

### Data Center

Sale to EdgeConneX

### Online Auto Sales

Sale of Texas Direct Auto to Vroom, Inc.

### Legacy Database Migration

Merger of Sophisticated Business Systems ("ATERAS") with Blue Phoenix Solutions Limited ("MDSY")

## Energy Management Software/Services

Sale/Merger of MRDB Holdings, LP with Avista Corp./Ecova, Inc.

## Mobile App Marketing

Sale of rewards platform company to mobile advertising and marketing platform

## App Development

Sale of app development company to strategic buyer

## Software as a Service

Sale of SaaS financial services firm to private equity group

## Data Management Software

Purchase/Investment by Trinity Private Equity Group of Utopia Holdings, LLC

## Telecom

Sale/Merger of Telecom Global Solutions Holdings, Inc. with Flextronics International LTD

## Hardware

Sale/Merger of SBS Technologies, Inc. with GE Fanuc Embedded Systems

## Supply Chain Software

Sale of i2 Technologies, Inc. to JDA Software Group, Inc.

## Education Services

Sale of Children's Choice Learning Centers to Bright Horizon's Family Solutions (NYSE: BFAM)

## Auto Insurance

Sale of Baja Auto Insurance to Confie Seguros

## Food Equipment Manufacturing

Sale of TSA Griddle Systems, Inc. to CPM Holdings, Inc.

## Parts Manufacturing

Sale of forging company to private equity group

## Boiler Company

Sale of Holman Boiler Works, Inc. to Cleaver-Brooks, Inc.

## Energy Services

Sale of Permian Basin Sand Haulers of Texas, LLC to Francis Drilling Fluids, LTD.

## Energy Production

Acquisition of Casedhole Solutions, Inc. by C&J Energy Services, Inc.

## Oil and Gas Equipment Manufacturing

Sale of Downing Wellhead Equipment, LLC to Argonaut Private Equity

## Healthcare Revenue Cycle Management

Acquisition of Davincian Technologies, Inc.

## Health Care

Joint venture between the nation's leading private hospitalist and intensivist company and the largest faith-based health care delivery systems in the U.S.

## Tele-Health Services

Sale of AmeriDoc, LLC to TelaDoc, Inc.

## Medical Supplies

Sale of Longhorn Health Solutions, Inc. to Satori Capital

## Oil and Gas Drilling Data

Sale of RigData to S&P Global/Platts

## Professional Services

Sale of Professional Employer Organization (PEO) to private equity backed portfolio company

## Retail Services

Sale of Davaco, Inc. to Crane Capital Group

## Event Marketing

Acquisition of Warehouse Demo Services, Inc. by Club Demonstration Services, Inc.

## Retail Brand Development

Acquisition of Assets of LISS Global, Inc. by Daymon Worldwide, Inc.

## Advertising

Sale of Radiant Outdoor, LLC to private equity group

## Building Products

Sale of construction materials company to private equity backed portfolio company

## Outsourcing

Sale of NovaLink, Inc. to Argenta Partners

## Movie Production

Preferred equity investment in movie production fund

## Financial Services

Sale of Propel Financial Services to a private equity group

## Automobile Equipment Manufacturing

Sale of Wheel Pros to Audax Private Equity

## Organic Food Products

Joint venture involving Wild Oats, LLC

## Real Estate

Joint venture between a leading multifamily housing developer and an insurance company to develop a high-rise, mixed-use project in Arizona

## Aviation

Joint venture between a Dallas-based company and a Frankfurt, Germany-based company to operate a Boeing aircraft out of Dubai International Airport

## Restaurants

Sale of a restaurant chain to a private equity firm

## Practice Leaders



## Robert Kibby

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### Related People

M'Lou Bell  
Josh Botts  
John Cornwell  
Layne Deutscher  
Mark Girtz  
A. Michael Hainsfurther  
Robert Kibby  
Allison Knight  
Mark Kopidlansky  
J. Lucas Lechler  
Peter Lorenzen  
Susan Sample  
John "Bo" Sartain  
David Sloan  
Christopher Speer  
Courtney Tawresey  
Glenn Valentine  
W. Phillip Whitcomb  
Austin Wyker

### Related Practices

Corporate & Securities  
Mergers & Acquisitions  
Corporate Governance  
Private Equity, Venture Capital & Investment Funds  
Succession Planning  
Private Securities Offerings  
Corporate Structuring  
Entity Formation  
Family Offices  
Joint Ventures

## Related Industries

Admiralty & Maritime  
Financial Services  
Construction  
Energy  
Health Care  
Hospitality  
Insurance  
Manufacturing  
Real Estate  
Retail  
Technology & Telecommunications  
Transportation

## Achievements

- Mergers & Acquisitions Awards' 2016 "Midsize Deal of the Year" (\$25 MM to \$149 MM)
- *M&A Advisor's* 2015 "Energy Deal of the Year" (up to \$100 MM)
- *U.S. News – Best Lawyers®* "Best Law Firms", published by *Woodward/White, Inc.* – Corporate Law (2010-2018)

## Newsroom

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**Article:** The Danger Of Skeletons Lurking In The Closet: Why Buyers And Sellers Of Private Companies Need To Focus On Hidden Weaknesses In Internal Controls

**Article:** Don't Set Sail In A Leaky Ship — D&O Insurance: How To Negotiate Your Policy To Plug The Holes In Coverage

**Article:** How To Avoid Snatching Defeat From The Jaws Of Victory: The Most Common Legal Problems Entrepreneurs Encounter And How To Solve Them

**Article:** The Building Blocks Of Public Company Readiness

**Article:** You Can Pay Me Now And Pay Me Later: A Recapitalization Gives Business Owners An Opportunity For Two Paydays

**Article:** How Middle Market Businesses Are Coping With The Immigration Problem

**Article:** Four Key Factors To Consider When Choosing An Investment Banker To Sell Your Business

**Article:** Critical Questions To Ask Private Equity Firms Who Want To Invest In Your Business

**Article:** Getting M&A Deals Done Despite Frozen Credit Markets

**Article:** Surviving The M&A Nuclear Winter: Key Success Factors To Getting Deals Done In Troubled Times

**Article:** A List Of Common M&A Transaction Showstoppers

**Press Release:** Munsch Hardt Ranks Among Nation's Top Firms in 2019 Best Law Firms List

**Press Release:** Munsch Hardt Attorney Closes Two Middle-Market Transactions, Signs Up a Third in Less Than 30 Days

**Article:** Allison Knight Details Legal Landmines for Tech Startups in VC-List

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- Press Release:** Munsch Hardt's Construction Practice Experiences Significant Growth
- Press Release:** Munsch Hardt Recognized as Industry Leader in 2016 Chambers USA
- In The News:** Munsch Hardt Adds Corporate Finance Partner in Houston
- Press Release:** Munsch Hardt Continues Growing Its Houston Transactions and Finance Practices
- Press Release:** Munsch Hardt Client Wins Midsize Deal of the Year at D CEO + ACG M&A Awards
- Press Release:** Munsch Hardt Earns Top-Tier Rankings in 2016 Best Law Firms List
- Press Release:** Thirteen Munsch Hardt Attorneys Recognized as 2015 Texas Super Lawyers
- Press Release:** Seventeen Munsch Hardt Attorneys Recognized as 'Best Lawyers in America 2016'
- Press Release:** Munsch Hardt Practice Groups, Lawyers Recognized as Industry Leaders in 2015 Chambers USA
- Press Release:** Munsch Hardt Grows Corporate & Securities Section with Addition of W. Phillip Whitcomb
- Press Release:** 6 Munsch Hardt Attorneys Recognized as 2015 Best Lawyers in Dallas by D Magazine
- Press Release:** Munsch Hardt Earns 2015 Top-Rankings from U.S. News-Best Lawyers® Best Law Firms
- Press Release:** Munsch Hardt Expands Real Estate, Litigation and Corporate Practices
- Press Release:** Munsch Hardt Attorneys Recognized as 2014 Super Lawyers
- Press Release:** Nineteen Munsch Hardt Attorneys Recognized as 'Best Lawyers in America 2015'
- Press Release:** Munsch Hardt Shareholders Recognized as Frontrunners in 2014 Chambers USA
- Press Release:** Munsch Hardt Attorney M'Lou Patton Bell Recognized
- Press Release:** Munsch Hardt Ranks Among U.S. News – Best Lawyers 2014 “Best Law Firms”
- Press Release:** Munsch Hardt Attorneys Selected As 2013 Super Lawyers
- Press Release:** Best Lawyers 2014 Recognizes Munsch Hardt Attorneys
- Press Release:** Munsch Hardt Assists in Sale of Children's Choice
- Press Release:** Munsch Hardt Practice Areas and Attorneys Recognized by Chambers USA
- Press Release:** U.S. News Best Lawyers Announces 2013 Spring Best Lawyers
- Press Release:** U.S. News Best Lawyers Recognizes Munsch Hardt Attorneys as Texas' Best
- Press Release:** Chambers USA Names Munsch Hardt Attorneys Leaders In Their Field
- Press Release:** U.S. News - Best Lawyers Best Law Firms Features Munsch Hardt
- Press Release:** Munsch Hardt Recognized by DealMakers Corporate Finance Awards 2012
- Press Release:** U.S. News - Best Lawyers Recognizes Munsch Hardt Attorneys
- Press Release:** Munsch Hardt Announces Leadership Promotion
- Press Release:** Best Lawyers Recognizes Munsch Hardt Attorneys



**Press Release:** Munsch Hardt Ranks High in US News & World Report/Best Lawyers 2011-2012 Best Law Firms Survey

**Article:** Three M&A Points in Three Minutes: Tips for Purchase Price Adjustments

**Article:** Three M&A Points In Three Minutes: Alternative Sources Of Capital In A Tough Economy

**Press Release:** Munsch Hardt Recognized in Chambers USA 2011

**Article:** How To Draft Better Letters Of Intent For M&A Transactions

**Article:** Key Provisions In M&A Confidentiality Agreements

**Article:** Getting Ready For An M&A Transaction If You're The Buyer

**Article:** Getting Ready For An M&A Transaction If You're The Seller

**Press Release:** Munsch Hardt Attorney Bell Named Among the Austin Business Journal's Profiles in Power

**Press Release:** Six Munsch Hardt Attorneys Named Leaders in Their Field by Chambers USA 2010