Corporate & Securities

Overview

We represent dynamic, growing businesses in transactions and other matters that are critical to their success. Our services include:

- Mergers and Acquisitions
- Venture Capital
- Private Equity
- Family Office Investments
- Business Succession Planning
- Technology Contracts and Intellectual Property Licensing
- Corporate Governance and Special Board Committees
- Securities Offerings and Capital Raises
- Joint Ventures
- Transactional Tax Planning and Tax Controversies

In addition, our Corporate and Securities attorneys offer outsourced counsel services, including contract review and negotiation, and executive compensation, including stock options and equity incentives. As an experienced “deal shop”, we quickly and efficiently deliver results at a good value. Our attorneys have decades of legal and business experience representing entrepreneurs, established businesses and investment sponsors.

Experience

Mobile Payments
Acquisition of SK C&C USA, Inc. from SK Holdings Co. Limited (Republic of Korea)

Data Center
Sale to EdgeConneX

Online Auto Sales
Sale of Texas Direct Auto to Vroom, Inc.

Legacy Database Migration
Merger of Sophisticated Business Systems ("ATERAS") with Blue Phoenix Solutions Limited ("MDSY")

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Energy Management Software/Services
Sale/Merger of MRDB Holdings, LP with Avista Corp./Ecova, Inc.

Mobile App Marketing
Sale of rewards platform company to mobile advertising and marketing platform

App Development
Sale of app development company to strategic buyer

Software as a Service
Sale of SaaS financial services firm to private equity group

Data Management Software
Purchase/Investment by Trinity Private Equity Group of Utopia Holdings, LLC

Telecom
Sale/Merger of Telecom Global Solutions Holdings, Inc. with Flextronics International LTD

Hardware
Sale/Merger of SBS Technologies, Inc. with GE Fanuc Embedded Systems

Supply Chain Software
Sale of i2 Technologies, Inc. to JDA Software Group, Inc.

Education Services
Sale of Children's Choice Learning Centers to Bright Horizon's Family Solutions (NYSE: BFAM)

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Auto Insurance
Sale of Baja Auto Insurance to Confie Seguros

Food Equipment Manufacturing
Sale of TSA Griddle Systems, Inc. to CPM Holdings, Inc.

Parts Manufacturing
Sale of forging company to private equity group

Boiler Company
Sale of Holman Boiler Works, Inc. to Cleaver-Brooks, Inc.

Energy Services
Sale of Permian Basin Sand Haulers of Texas, LLC to Francis Drilling Fluids, LTD.

Energy Production
Acquisition of Casedhole Solutions, Inc. by C&J Energy Services, Inc.

Oil and Gas Equipment Manufacturing
Sale of Downing Wellhead Equipment, LLC to Argonaut Private Equity

Healthcare Revenue Cycle Management
Acquisition of Davincian Technologies, Inc.

Health Care
Joint venture between the nation's leading private hospitalist and intensivist company and the largest faith-based health care delivery systems in the U.S.

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Tele-Health Services
Sale of AmeriDoc, LLC to TelaDoc, Inc.

Medical Supplies
Sale of Longhorn Health Solutions, Inc. to Satori Capital

Oil and Gas Drilling Data
Sale of RigData to S&P Global/Platts

Professional Services
Sale of Professional Employer Organization (PEO) to private equity backed portfolio company

Retail Services
Sale of Davaco, Inc. to Crane Capital Group

Event Marketing
Acquisition of Warehouse Demo Services, Inc. by Club Demonstration Services, Inc.

Retail Brand Development
Acquisition of Assets of LISS Global, Inc.by Daymon Worldwide, Inc.

Advertising
Sale of Radiant Outdoor, LLC to private equity group

Building Products
Sale of construction materials company to private equity backed portfolio company

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Outsourcing
Sale of NovaLink, Inc. to Argenta Partners

Movie Production
Preferred equity investment in movie production fund

Financial Services
Sale of Propel Financial Services to a private equity group

Automobile Equipment Manufacturing
Sale of Wheel Pros to Audax Private Equity

Organic Food Products
Joint venture involving Wild Oats, LLC

Real Estate
Joint venture between a leading multifamily housing developer and an insurance company to develop a high-rise, mixed-use project in Arizona

Aviation
Joint venture between a Dallas-based company and a Frankfurt, Germany-based company to operate a Boeing aircraft out of Dubai International Airport

Restaurants
Sale of a restaurant chain to a private equity firm

Practice Leaders

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Related People

Cristina Ballard
Josh Botts
George Casanova
William Cavanaugh
Bradley Cook
John Cornwell
Michael Franklin
Mark Girtz
A. Michael Hainsfurther
Jonathan Harper
Melia Hawley
Nathaniel Hopkins
Robert Kibby
Mark Kopidlansky
J. Lucas Lechler
Rachel Magaziner
Nicole Manley
Stuart Miller
José Molina
Taylor Nall
Nadine Rabah
Ryan Revisore
David Roth
Susan Sample
Zachary Schneider
Kala Simpson
Christopher Speer
Clifton Squibb
Daniel Sternthal
William Swart
Courtney Tawresey
Georgina "Georgie" Tomalty
Glenn Valentine
W. Phillip Whitcomb

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Related Practices

Corporate & Securities
Mergers & Acquisitions
Corporate Governance
Private Equity, Venture Capital & Investment Funds
Succession Planning
Private Securities Offerings
Corporate Structuring
Entity Formation
Family Offices
Joint Ventures

Related Industries

Admiralty & Maritime
Financial Services
Construction
Energy
Health Care
Hospitality
Insurance
Manufacturing
Real Estate
Retail
Technology & Telecommunications
Transportation

Achievements

- *Best Lawyers*® "Best Law Firms", published by *Woodward/White, Inc.* – Corporate Law, Metropolitan Tier Ranking (2010-2024)
- *Chambers USA* – Texas (2021-2023)
- Mergers & Acquisitions Awards' 2016 "Midsize Deal of the Year" ($25 MM to $149 MM)
- *M&A Advisor*'s 2015 "Energy Deal of the Year" (up to $100 MM)

Newsroom

Article: The Danger Of Skeletons Lurking In The Closet: Why Buyers And Sellers Of Private Companies Need To Focus On Hidden Weaknesses In Internal Controls

Article: Don't Set Sail In A Leaky Ship — D&O Insurance: How To Negotiate Your Policy To Plug The Holes In Coverage

Article: How To Avoid Snatching Defeat From The Jaws Of Victory: The Most Common Legal Problems Entrepreneurs Encounter And How To Solve Them

Article: The Building Blocks Of Public Company Readiness

Article: You Can Pay Me Now And Pay Me Later: A Recapitalization Gives Business Owners An Opportunity For Two Paydays

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Article: How Middle Market Businesses Are Coping With The Immigration Problem

Article: Four Key Factors To Consider When Choosing An Investment Banker To Sell Your Business

Article: Critical Questions To Ask Private Equity Firms Who Want To Invest In Your Business

Article: Getting M&A Deals Done Despite Frozen Credit Markets

Article: Surviving The M&A Nuclear Winter: Key Success Factors To Getting Deals Done In Troubled Times

Article: A List Of Common M&A Transaction Showstoppers

Press Release: Munsch Hardt Assists Clients in Multi-Million Dollar Transaction

Article: Reporting Obligations Under The Corporate Transparency Act

Press Release: Best Lawyers® Names Munsch Hardt to 2024 "Best Law Firms" in America List

Press Release: Chambers USA 2023 Directory Highlights Munsch Hardt Practices + Attorneys

In The News: Even as Activity Cools, Dallas' M&A Market Remains Resilient

Press Release: Munsch Hardt Ranks Among Nation's Top Firms in 2023 "Best Law Firms" List by U.S. News - Best Lawyers®

Press Release: Munsch Hardt Announces 2022 First Year Associate Class

Speech: 2022 ITServe Synergy Annual Conference

In The News: $10 Million PPP Loan Forgiveness: Lawyers Credit Parallel Negotiation

Press Release: Six Munsch Hardt Practice Groups and 12 Lawyers Ranked by Chambers USA 2022

Press Release: Munsch Hardt Named to 2022 "Best Law Firms" List by U.S. News – Best Lawyers®

Press Release: Chambers USA 2021 Rankings Include Six Munsch Hardt Practice Groups and Ten Attorneys

In The News: Rob Kibby Selected as "Attorney of the Year" in D CEO's 2021 M&A Awards

Press Release: Munsch Hardt Welcomes New Shareholder Bill Swart to Dallas Office

Press Release: Munsch Hardt Ranks Among Nation's Top Firms in 2021 "Best Law Firms" List by U.S. News - Best Lawyers®

Press Release: Strategic Growth Remains a Major Focus for Munsch Hardt in 2020

Newsletter: COVID-19: 10 Things We Learned From Reading the SBA's PPP Forgiveness Application

Press Release: Munsch Hardt Announces 2020 Shareholder Promotions

Press Release: Munsch Hardt Adds Corporate, Energy Shareholder in Houston

Press Release: Munsch Hardt Ranks Among Nation's Top Firms in 2020 "Best Law Firms" List by U.S. News - Best Lawyers®

Press Release: Munsch Hardt Adds Seasoned Investment Management Partner in Dallas, Litigation Associates in Houston

Press Release: Munsch Hardt Ranks Among Nation's Top Firms in 2019 Best Law Firms List

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Press Release: Munsch Hardt Attorney Closes Two Middle-Market Transactions, Signs Up a Third in Less Than 30 Days

Press Release: Munsch Hardt's Construction Practice Experiences Significant Growth

Press Release: Munsch Hardt Recognized as Industry Leader in 2016 Chambers USA

Press Release: Munsch Hardt Client Wins Midsize Deal of the Year at D CEO + ACG M&A Awards

Press Release: Munsch Hardt Earns Top-Tier Rankings in 2016 Best Law Firms List

Press Release: Thirteen Munsch Hardt Attorneys Recognized as 2015 Texas Super Lawyers

Press Release: Seventeen Munsch Hardt Attorneys Recognized as 'Best Lawyers in America 2016'

Press Release: Munsch Hardt Practice Groups, Lawyers Recognized as Industry Leaders in 2015 Chambers USA

Press Release: Munsch Hardt Grows Corporate & Securities Section with Addition of W. Phillip Whitcomb

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Press Release: Munsch Hardt Earns 2015 Top-Rankings from U.S. News-Best Lawyers® Best Law Firms

Press Release: Munsch Hardt Expands Real Estate, Litigation and Corporate Practices

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Press Release: Seventeen Munsch Hardt Attorneys Recognized as 'Best Lawyers in America 2015'

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Press Release: Munsch Hardt Attorneys Selected As 2013 Super Lawyers

Press Release: Best Lawyers 2014 Recognizes Munsch Hardt Attorneys

Press Release: Munsch Hardt Assists in Sale of Children's Choice

Press Release: Munsch Hardt Practice Areas and Attorneys Recognized by Chambers USA

Press Release: U.S. News Best Lawyers Announces 2013 Spring Best Lawyers

Press Release: U.S. News Best Lawyers Recognizes Munsch Hardt Attorneys as Texas' Best

Press Release: Chambers USA Names Munsch Hardt Attorneys Leaders In Their Field

Press Release: U.S. News - Best Lawyers Best Law Firms Features Munsch Hardt

Press Release: Munsch Hardt Recognized by DealMakers Corporate Finance Awards 2012

Press Release: U.S. News - Best Lawyers Recognizes Munsch Hardt Attorneys

Press Release: Munsch Hardt Announces Leadership Promotion

Press Release: Best Lawyers Recognizes Munsch Hardt Attorneys

Press Release: Munsch Hardt Ranks High in US News & World Report/Best Lawyers 2011-2012 Best Law Firms Survey

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Article: Three M&A Points In Three Minutes: Alternative Sources Of Capital In A Tough Economy

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Article: How To Draft Better Letters Of Intent For M&A Transactions

Article: Key Provisions In M&A Confidentiality Agreements

Article: Getting Ready For An M&A Transaction If You're The Buyer

Article: Getting Ready For An M&A Transaction If You're The Seller

Press Release: Munsch Hardt Attorney Bell Named Among the Austin Business Journal's Profiles in Power

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